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Census of Maine Manufactures, 1995

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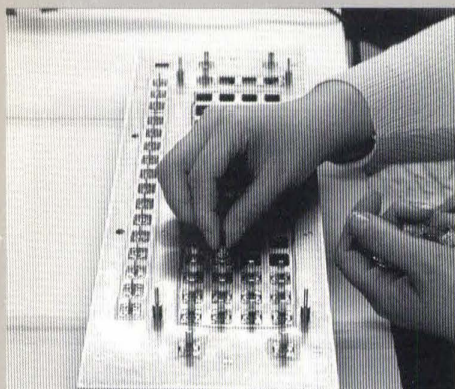
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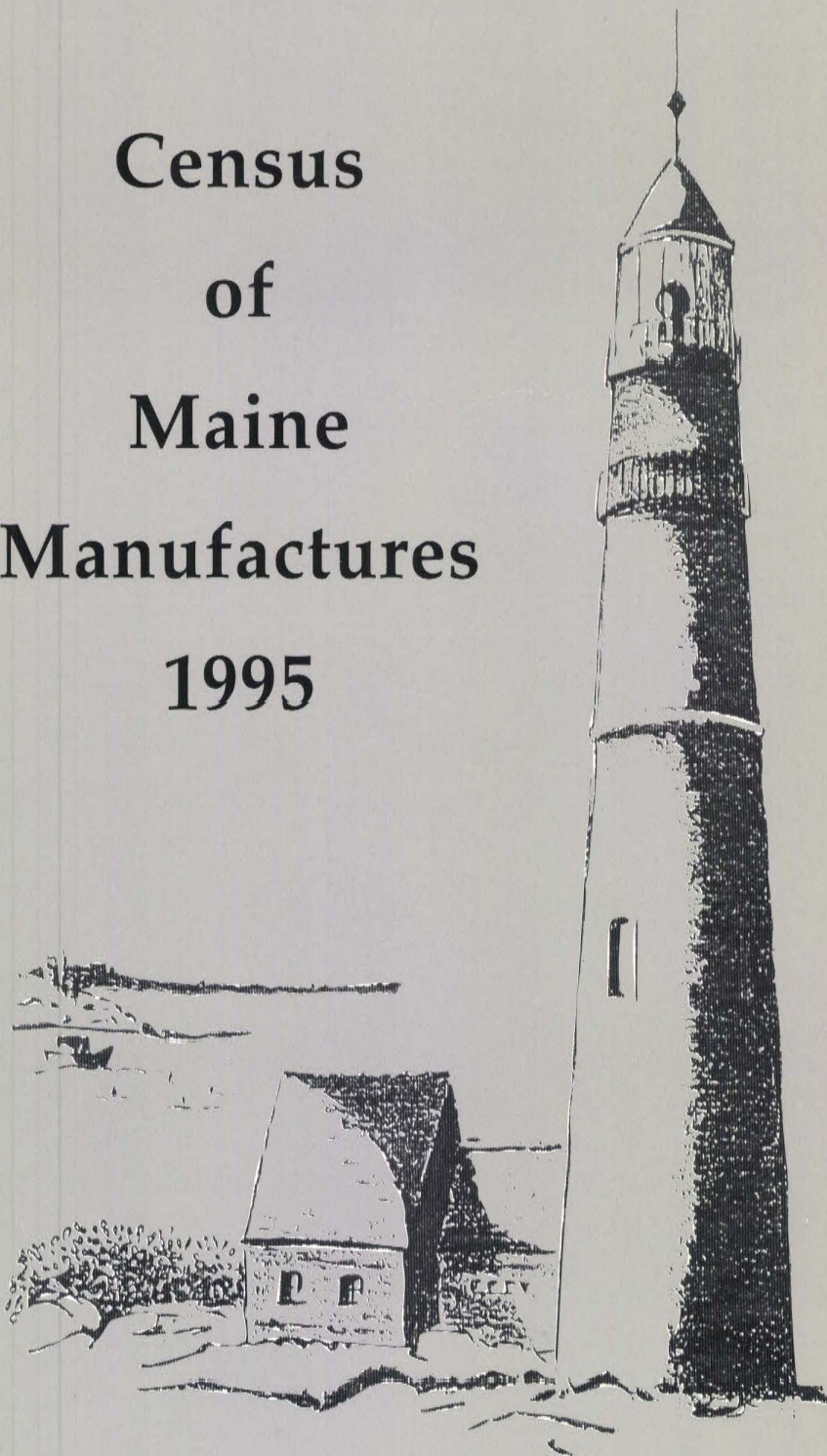
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MAINE DEPARTMENT OF
LABOR



Census
of
Maine
Manufactures
1995



Bureau of Labor Standards

1995 Highlights

- ✓ \$13.3 billion total value of product, up 7.3% from 1994, 48.2% from 1985
 - Paper industry - \$4.6 billion, up 23.7% from 1994, 53.7% from 1985
 - Transportation Equipment - \$1.5 billion, down 2.0% from 1994, up 96.3% from 1985
 - Lumber & Wood Products - \$1.2 billion, down 4.5% from 1994, up 34.1% from 1985
 - Electronic Equipment (except computers) - \$991.9 million, up 4.5% from 1994, up 31.3% from 1985
 - Food - \$969.3 million, up 3.9% from 1994, up 26.7% from 1985
- ✓ 88,078 total manufacturing employment, down 1.4% from 1994, 16.8% from 1985
- ✓ 21,907 union employees, down 6% from 1994 and 31.6% from 1985
- ✓ \$29,056 average wage, up 3.2% from 1994 and 52.1% from 1985



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Census of Maine Manufactures 1995

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Issued May 1997

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PURPOSE

The purpose of the census is to provide economic data to track changes in the value of goods produced, foreign imports and exports, and capital expenditures by manufacturers in the state. The data is used by city and state planners, economic developers, economists, students, business owners and others who are interested in economic data.

AUTHORIZATION

Maine Revised Statutes 1964, Title 26, §§ 42, 43, 46: "The Bureau shall collect, assort and arrange statistical details relating to industrial pursuits in the State. He (the Director) may cause to be printed and distributed bulletins that shall be of public interest and benefit to the State."

COVERAGE

The annual survey covers all Maine manufacturing establishments. For the 1995 Census, reports were received from 2,395 establishments. Of these, 194 either did not operate or went out of business during 1995. Final tabulations, including any late reports which are not included in this Census, will appear as usual in the next Census.

The data contained in the Census of Maine Manufactures 1995 represent a comprehensive and valid statistical analysis of the Maine manufacturing economy.

Alan C. Hinsey

Director

Bureau of Labor Standards

CENSUS OF MAINE MANUFACTURES - 1995

BLS Bulletin 691

CENSUS OF MAINE MANUFACTURES

1995

The Research and Statistics Division of the Bureau of Labor Standards gratefully appreciates the contributions made by others toward this publication.

Thanks are due:

To Maine's manufacturing businesses for their cooperation in the collection of Census data, which makes this publication possible;

To the staff of the Department of Labor, Division of Labor Market Information Services for their cooperation in providing the employment and wage data herein.

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CENSUS OF MAINE MANUFACTURES

1995

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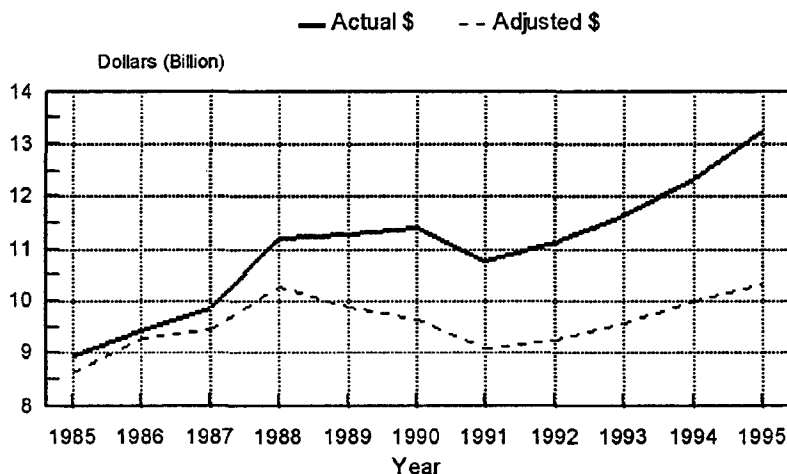
Maine Production Value

The product value is the primary measure of the state's manufacturing activity. It is the selling price of all goods manufactured or processed (including inventories) during a calendar year.

Maine has experienced four straight of growth. In 1995 the product value for Maine's manufacturing establishments increased 7.3% (\$899.2 million) to \$13.3 billion. Adjusting for inflation (using the Producer Price Index as a deflator), the constant dollar value of Maine manufactured product rose 2.6%. (See Appendix F for a discussion of actual and adjusted data.) See Figure 1.

Figure 1.

Value of Manufactured Product in Actual and Adjusted Dollars Maine 1985-1995



Durable Goods

Durable goods are manufactured products designed to withstand wear and decay over time such as appliances, transportation equipment, and furniture. The gross value of durable goods in 1995 rose 0.8% (\$37.1 million) over 1994. Notable increases occurred in Electronic Equipment which increased 4.5% (\$42.4 million) and Fabricated Metals which increased 12.5% (\$42.3 million). The most notable decreases in durable goods occurred in Lumber & Wood Products which fell 4.5% (\$56.9 million) and Transportation Equipment which decreased 2.0% (\$30.5 million).

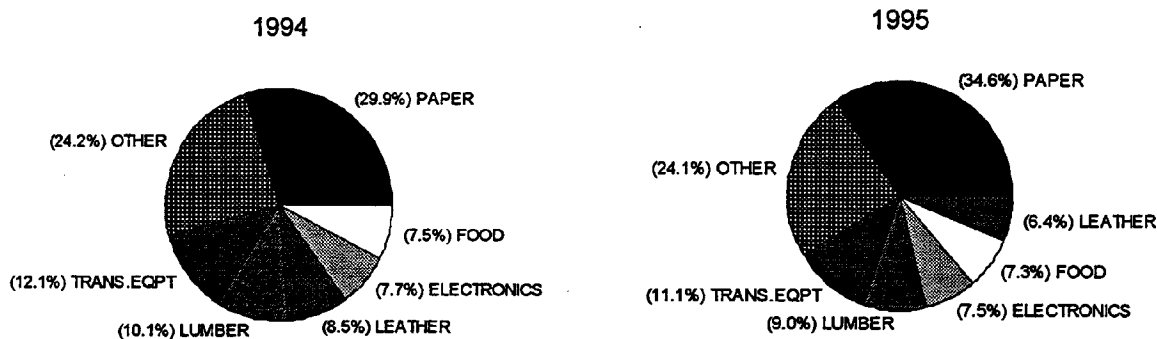
Nondurable Goods

Nondurable goods are manufactured products that generally have a shorter life expectancy than durable goods (e.g., food, textiles, and paper goods).

The gross value for nondurable goods, as a whole, increased 11.4% in 1995, up \$862.1 million over 1994. The Paper industry had the largest percentage gain in product value with 23.7% (\$877.9 million) in 1995. Chemicals followed with an increase of 18.6% (\$48.0 million). Printing and Publishing had a 12.2% increase (\$51.0 million). Food and Textiles increased 3.9% (\$36.1 million) and 5.5% (\$27.0 million), respectively. Of the nondurable goods, only Leather decreased. This group fell 19.7% (\$206.8 million) in 1995. See Figure 2.

Figure 2.

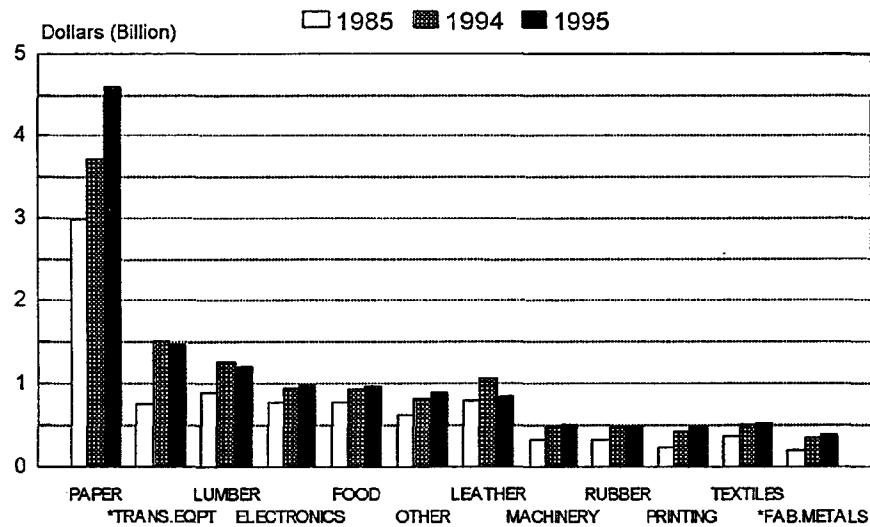
Value of Manufactured Product
Percentage by Major Industry Group
Maine 1994 & 1995



The manufacturing economy continues to be dominated by the Paper industry with a total product value of \$4.6 billion in 1995, up 23.7% over 1994. The Transportation Equipment group followed with a total product value of \$1.5 billion, a 2.0% decrease from 1994. The Lumber & Wood Products group was third with a \$1.2 billion value of product, a decrease of 4.5% from 1994. See Figure 3.

Figure 3.

Value of Manufactured Product
by Major Industry Group **
Maine 1985, 1994 & 1995



* Transportation Equipment

* Fabricated Metals

** See Appendix B for descriptions of the major industry groups.

Manufacturing Employment

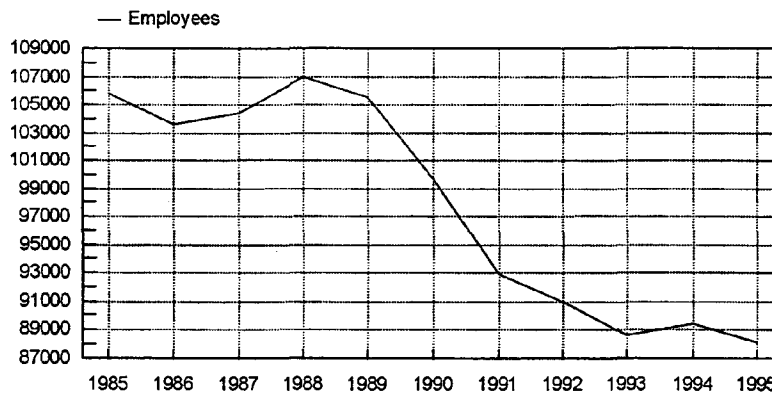
Employment in Maine manufacturing dipped 1.4% in 1995 to 88,078 workers.

Employment in the durable goods industries overall remained unchanged from 1994 to 1995; although the Transportation Equipment group had 1,009 fewer employees in 1995, a decrease of 8.4%. The nondurable goods industries experienced a decline of 1,260 (2.6%) from 1994 to 48,105 workers in 1995. Several industries experienced significant drops in employment. The Paper industry was down 747 employees, a decrease of 5.0% and the Textiles industry was down 503 employees, a decrease of 9.4%.

The largest increases in employment occurred in the Electronic Equipment group which grew by 326 employees, an increase of 4.6%. The Machinery group increased by 244 employees, an increase of 6.6%. Following Machinery was the Chemicals industry which gained 240 employees, an increase of 19.0%. See Figure 4.

Figure 4.

Manufacturing Employment
Maine 1985-1995



The Paper industry employed the largest work force in 1995 with 14,090 employees, a 16% share of the overall manufacturing employment. Transportation Equipment was the second largest employer in manufacturing with 11,073 (12.6%) workers followed by Lumber & Wood Products which employed 10,395 (11.8%) workers and the Leather industry which employed 9,219 (10.5%). See Figures 5 and 6.

Figure 5.

Manufacturing Employment
Percentage by Major Industry Group
Maine 1985 & 1995

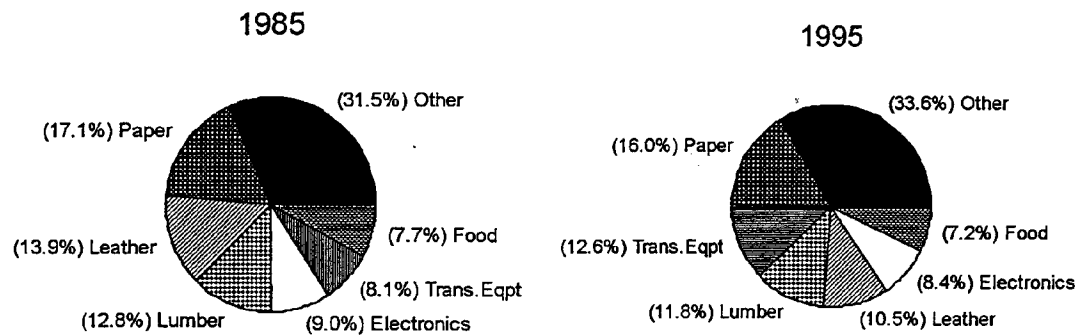
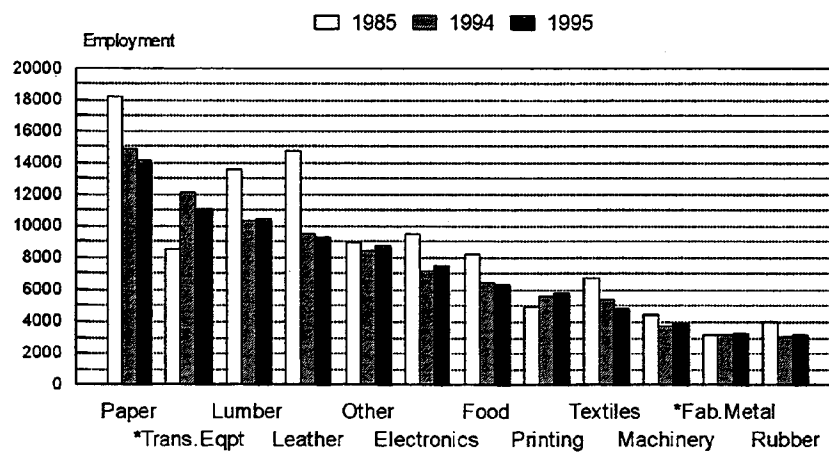


Figure 6.

Manufacturing Employment
by Major Industry Group
Maine 1985, 1994 & 1995



* Transportation Equipment

* Fabricated Metals

The breakdown of manufacturing employment by gender continued to change in 1995. Males made up 75.9% (66,829 employees) of Maine's manufacturing work force and females made up 24.1% (21,249 employees). Employment of males increased by 3.3% (2,139 employees) in 1995, while employment of females decreased 13.9% (3,422 employees).

The most notable changes in manufacturing employment between 1985 and 1995, as illustrated in Figures 5 and 6, were the decline of employment in the Leather industry and the increase in the Transportation Equipment. Employment has dropped in the Leather industry from 14,663 in 1985 to 9,219 (37.1%) in 1995. It has increased in the Transportation Equipment group from 8,539 in 1985 to 11,073 employees in 1995.

Union Coverage

In 1995, the number of unionized manufacturing employees in Maine dropped for the seventh year in a row to a total of 21,097 members. This was a drop of 6% from 1994 and 31.6% since 1985. The two largest decreases in union membership in 1995 were in the Transportation Equipment and Paper industries with drops of 674 (9.9%) and 524 (5.3%), respectively. The highest gains were in Lumber & Wood Products, up 97 union members (10.7%) and the Fabricated Metals group, up 22 members (6.5%).

In 1995, 24% of the manufacturing employment was unionized compared with 25.1% in 1994 and 29.1% in 1985. Forty-four percent of unionized manufacturing workers are employed in the Paper industry where over 66% of employees belong to unions. The Transportation Equipment and Textiles industries followed with 29% (6,117 employees) and 6.1% (1,297 employees) respectively, of all unionized manufacturing workers. See Figures 7 and 8.

Figure 7.

Manufacturing Employment
Percentage Covered by Union Contracts
Maine 1985 & 1995

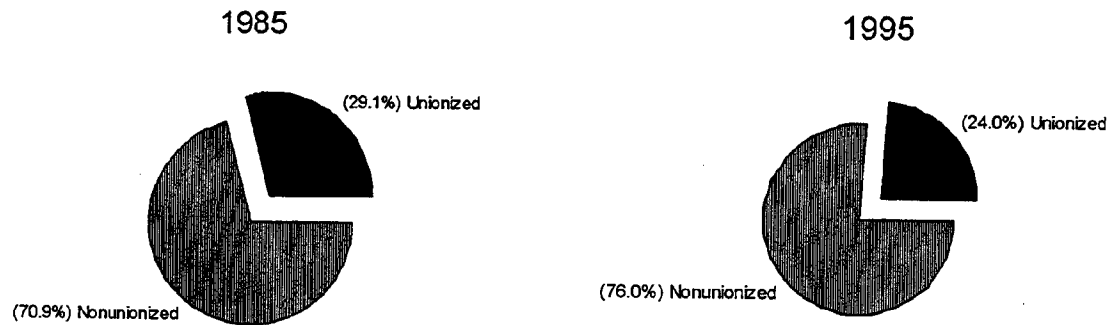
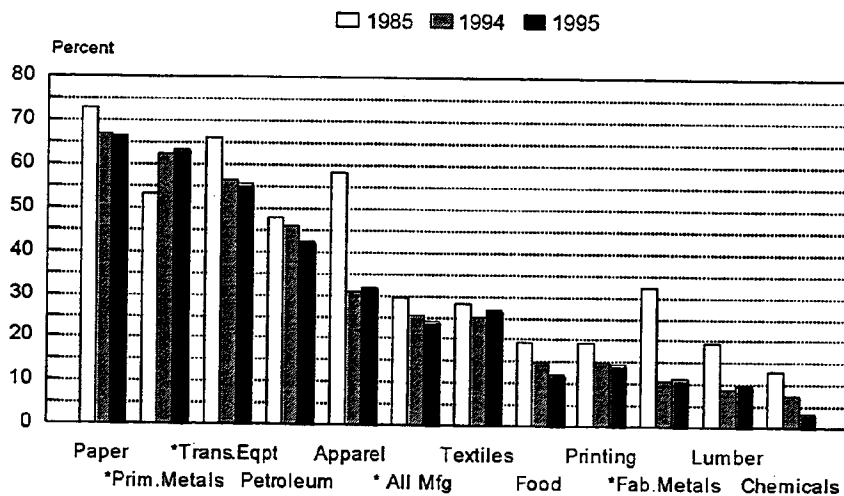


Figure 8.

Manufacturing Employment by Major Industry Group
Percentage Covered by Union Contracts
Maine, 1985, 1994 & 1995

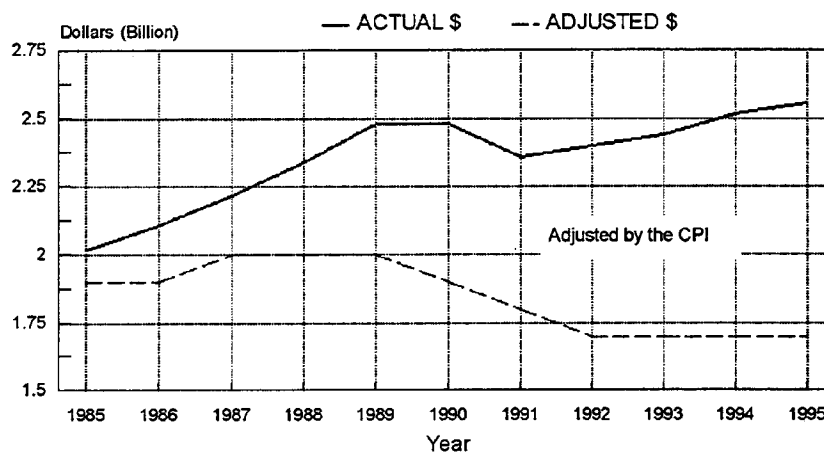


- * Primary Metals
- * Transportation Equipment
- * All Manufacturing
- * Fabricated Metals

Gross Wages

Gross wages in Maine manufacturing, as a whole, continued to increase in 1995; up 1.3% from 1994 to \$2.6 billion. The Paper industry accounted for 24.5% of all manufacturing wages in the state, paying out \$627.2 million in gross wages. Transportation Equipment paid \$392 in actual gross wages. Lumber and Wood Products paid \$233.7 See Figure 9.

Figure 9.
Gross Manufacturing Wages
in Actual and Adjusted Dollars
Maine 1985-1995



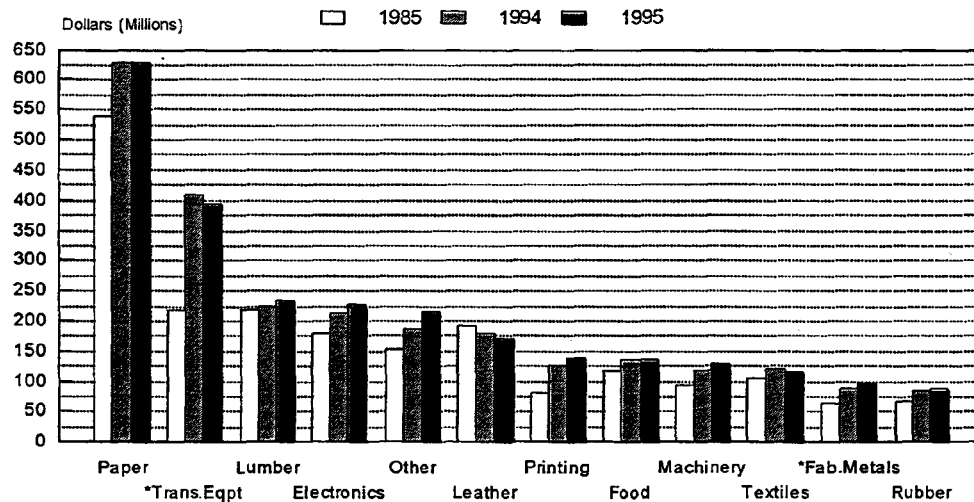
Five industries experienced decreases in gross wages during 1995. Transportation Equipment decreased \$16.2 million (4%) from 1994. Leather, Textiles, Apparel, and Paper decreased \$9.3 million (5.2%), \$6.6 million (5.5%), \$2.1 million (5.4%), \$9 million (0.1%) respectively.

In 1995, the largest gains in gross wages occurred in Electronic Equipment which increased \$12.1 million (5.7%), Chemicals increased \$11.2 (26.8%), Machinery increased \$11.0 million (9.5%), Printing & Publishing increased \$9.9 million (7.8%), and Lumber & Wood Products increased \$9.8 million (4.4%).

See Figure 10.

Figure 10.

Gross Manufacturing Wages
by Major Industry Group
Maine 1985, 1994 & 1995



* Transportation Equipment

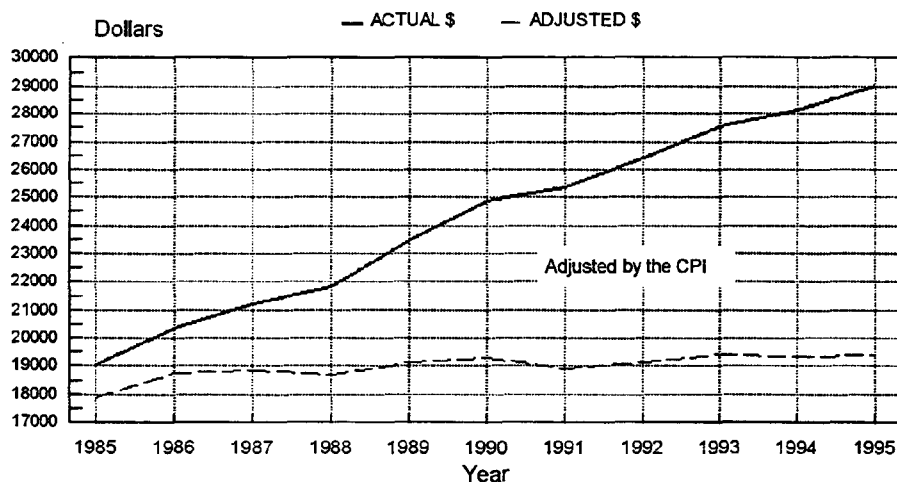
* Fabricated Metals

Average Wages

In 1995, the average yearly wage for Maine manufacturing workers increased \$902 (3.2%) to \$29,056. In the same period the annual average Consumer Price Index, which measures the changes in the price of a fixed market basket of goods and services in a region, rose 2.9% (4.2 points). (See Appendix F.) As a result, Maine manufacturing workers experienced a 0.3% increase in buying power. See Figure 11.

Figure 11.

Average Manufacturing Wages in Actual and Adjusted Dollars Maine 1985 - 1995

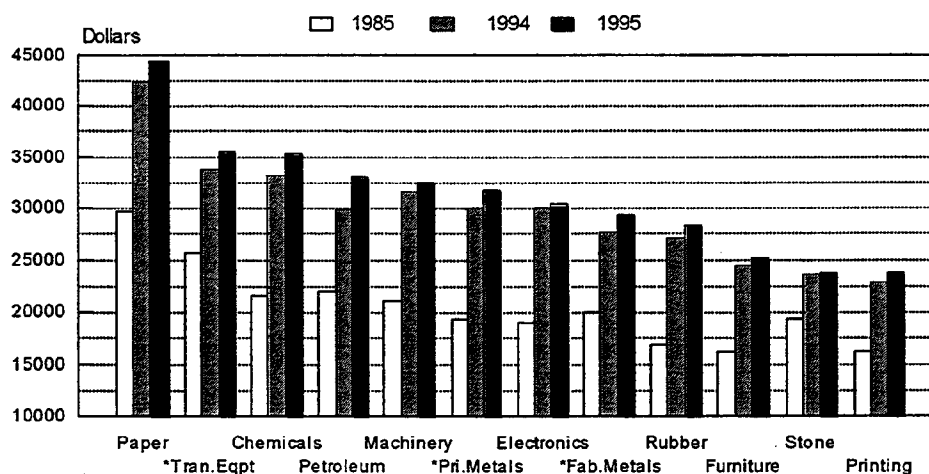


Paper industry workers received the highest reported average wage. In 1995, Paper Industry employees in this industry were paid an average of \$44,516, which was 53.2% higher than the Maine manufacturing average for 1995. Apparel industry workers received the lowest average wage among manufacturers in 1995: earning an average of \$18,137 per year which was 62.4% of the overall average for manufacturing employees.

The largest percentage increases in 1995 manufacturing wages were Petroleum & Coal Products which saw an increase of 10.3% or \$3,079; Apparel which increased 8.9% or \$1,476; Chemicals which increased 6.5% or \$2,150; and Fabricated Metals which increased 6.3% or \$1,747. The Leather industry was the only manufacturing group to experience a drop in average wages with a 2.8% decrease or a loss of \$533. See Figure 12.

Figure 12.

Average Manufacturing Wages
by Major Industry Group
Maine 1985, 1994 & 1995



- * Transportation Equipment
- * Primary Metals
- * Fabricated Metals

Capital Expenditures

Capital expenditures are those used for new structures or improvements to existing structures and money spent for new or used machinery and equipment. 1995 capital expenditures were up 60.4% (\$275 million) over 1994 for a total of \$730.7 million. Capital expenditures for durable goods were up 49.2% (\$94.2 million) with the Electronic Equipment group spending 120% (\$73.4 million) over what it spent in 1994. This increased spending was entirely for equipment. Lumber & Wood Products had the second largest capital expenditures with \$75.8 million. Three groups within the durable goods division had reduced capital expenditures. Fabricated Metals reduced capital spending by 36.5% (\$5.6 million), Primary Metals and Transportation Equipment reduced their spending by 24.3% (\$.8 million) and 15.6% (\$4.3 million) respectively.

Capital expenditures for the nondurable goods division increased 68.4% (\$180.8 million). The Paper industry increased its capital spending by 88.3% (\$138.3 million). Textiles, Food, and Printing & Publishing had increases of 112.3% (\$16.1 million), 49.5% (\$11.4 million), and 48.6% (\$9.1 million) respectively. The Leather industry had the largest reduction in capital spending with a drop of 26.7% or \$5.6 million less than 1994. Petroleum & Coal Products reduced capital purchases by 18% or \$.2 million less than in 1994. See Figures 13 and 14.

Figure 13.

Capital Expenditures in Manufacturing
in Actual and Adjusted Dollars
Maine 1985 - 1995

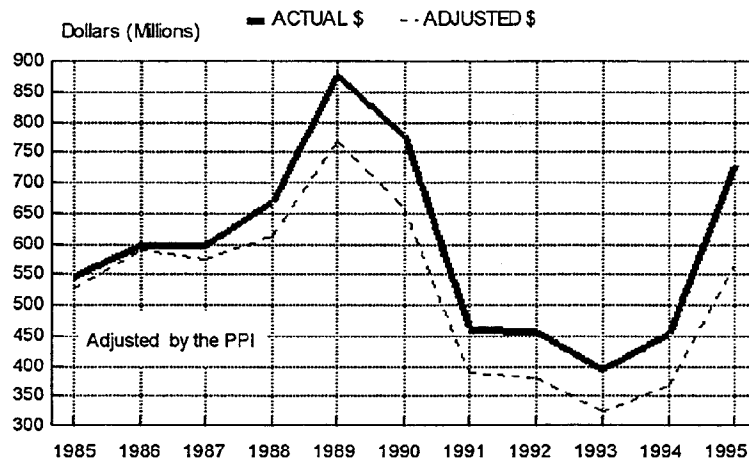
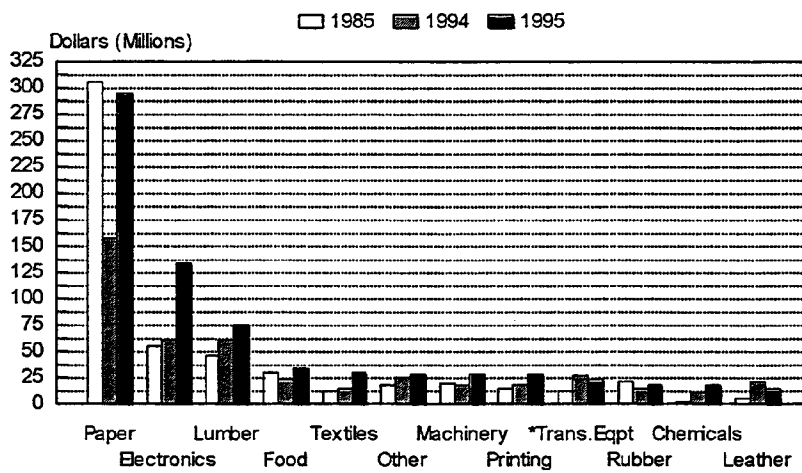


Figure 14.

Capital Expenditures in Manufacturing
by Major Industry Group
Maine 1985, 1994 & 1995



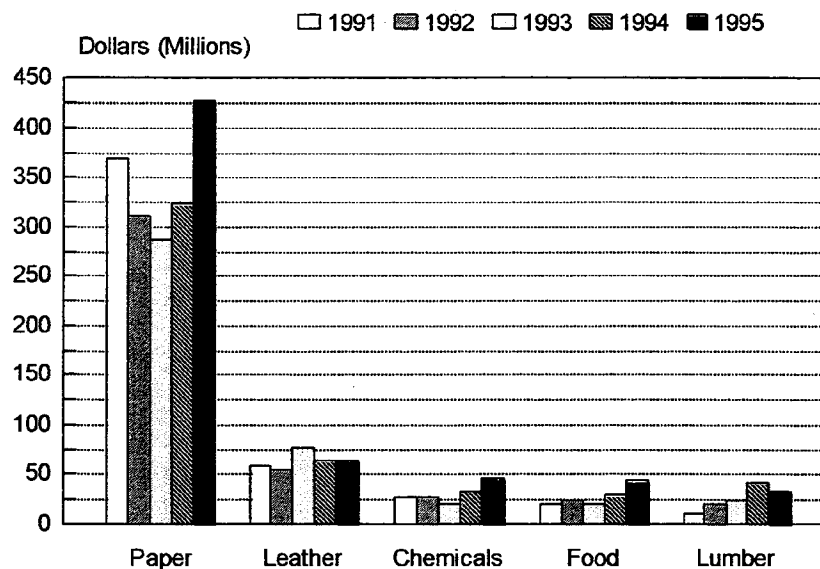
* Transportation Equipment

Foreign Imports

In 1995, imports used in Maine's manufacturing process increased 21.3% (\$130.4 million) over 1994 levels. The largest increase in imported goods occurred in the Paper industry where spending was up \$102 million (31.5%). The largest decreases in import spending were in the Transportation Equipment group 50.3% (\$14.4 million) and in the Electronic Equipment group 36.5% (\$14.4 million). See Figure 15.

Figure 15.

Imports Used in Manufacturing by Major Industry Group Maine 1991-1995



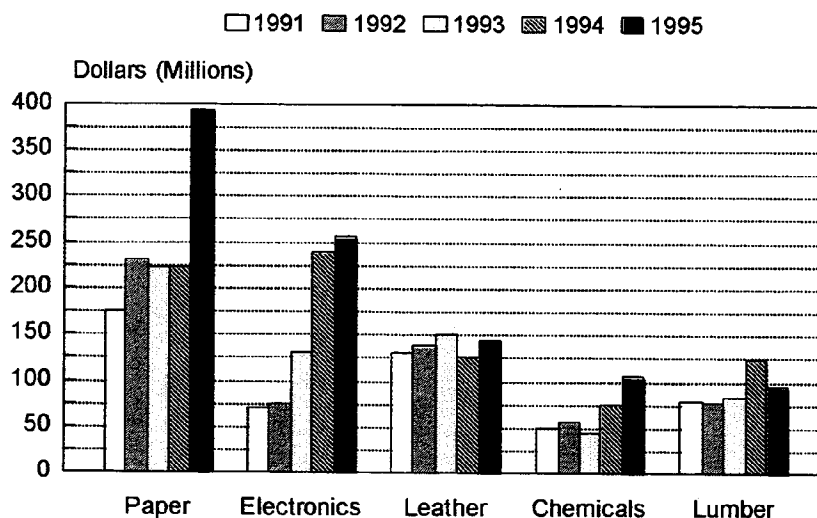
Foreign Exports

In 1995, manufactured goods exported to countries outside the U.S. were up 22.7% (\$235.9 million) over 1994. The Paper industry had the greatest dollar increase overall with \$169.8 million (76.4%) over 1994. The Chemicals industry increased its exports \$31.5 million (42.5%), the Leather industry increased \$18.3 million (14.6%) over 1994. The only decreases in exports of nondurable goods were in the Rubber & Plastics industry and the Miscellaneous group; they decreased \$7.1 million (15.8%) and \$0.1 million (3.2%), respectively.

In the durable goods division, Machinery increased \$42.8 million (83.8%) over 1994 and Electronic Equipment, increased exports by \$17.6 million (7.4%) over 1994. See Figure 16.

Figure 16.

Manufactured Exports by Major Industry Group Maine 1991-1995



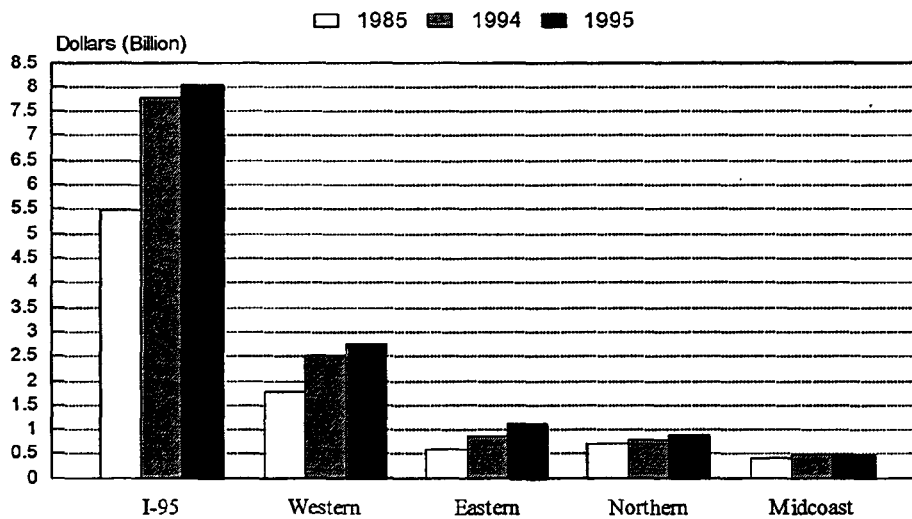
Value of Manufacturing Product by County Group

The state of Maine is divided into five county groups: I-95 Corridor, Eastern, Midcoast, Northern, and Western. (See Table 4 for listing.)

All five regions of the state increased their value of manufactured product in 1995. The I-95 Corridor continued to be the top producer with over \$8 billion dollars of manufactured product. York, Cumberland, Penobscot, and Androscoggin counties each produced over one billion dollars in manufactured product during 1995. The Western group of counties was a distant second with \$2.7 billion worth of manufactured product. The largest dollar gains were in Oxford, Hancock and Washington counties with increases of \$154.1 million (25.4%), \$141.7 million (29.1%), and \$136.5 (37%), respectively. The only decreases were in Piscataquis county which had a drop of \$32.7 million (16.5%) and Knox county which had a drop of \$4.1 million (1.5%). See Figures 17-19.

Figure 17.

Value of Manufactured Product by County Group Maine 1985, 1994 & 1995



The V.P. (value of product) Index is a measure of the rate of change in the manufacturing production beginning from a common base of 100. The Eastern area had the sharpest rate of change, up 34 points from 1994; next was the Northern area which was up 13 points. The Western area, I-95 corridor, and the Midcoast area all had small changes as illustrated in Figure 18.

Figure 18. Value of Manufactured Product Index by County Group Maine 1990-1995

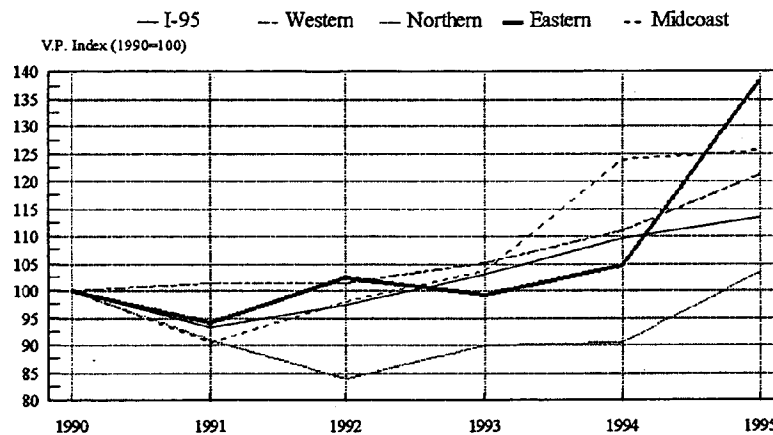


Figure 19. Regional Contribution to the Value of Manufactured Product by County Group Maine 1985 and 1995

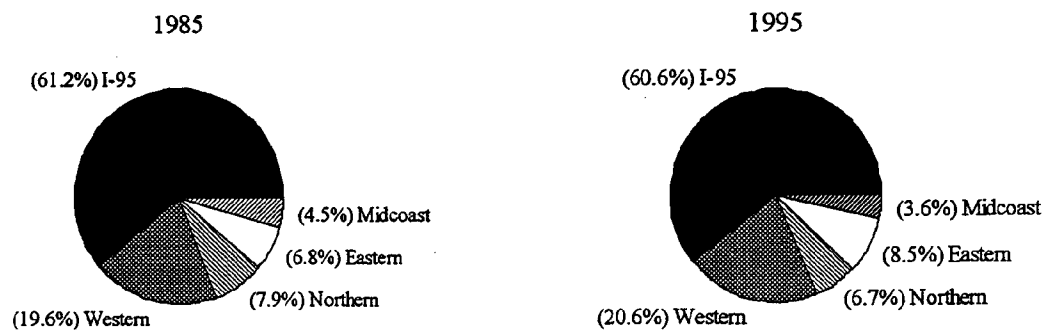


TABLE 1

CENSUS OF MAINE MANUFACTURES BY MAJOR INDUSTRY, 1995

INDUSTRY (SIC*)	NUMBER REPORTING	VALUE OF PRODUCT			EMPLOYMENT			UNIONIZED WORKERS	WAGES	
		\$	% CHANGE FROM 1990 1994		TOTAL	MALE	FEMALE		GROSS	AVERAGE
TOTAL	2,395	13,290,614,333	16.5	7.3	88,078	66,829	21,249	21,097	\$ 2,559,228,940	\$ 29,056
DURABLE GOODS	1,515	4,868,270,597	18.4	0.8	39,973	32,367	7,606	7,973	1,171,575,765	29,309
Lumber & Wood Products (24)	826	1,195,813,921	26.2	-4.5	10,395	8,934	1,461	1,002	233,748,298	22,487
Furniture (25)	43	114,246,736	22.5	3.9	1,163	971	192	54	29,282,573	25,178
Stone, Clay & Glass (32)	93	101,431,706	-20.3	-2.4	1,217	1,187	30	4	28,909,599	23,755
Primary Metals (33)	8	45,277,001	25.9	8.2	532	422	110	335	16,861,880	31,695
Fabricated Metals (34)	122	380,667,875	47.9	12.5	3,235	2,807	428	359	94,688,626	29,270
Machinery, incl. Computers (35)	202	497,009,632	26.2	5.0	3,929	3,533	396	102	127,434,373	32,434
Electronic Eqpt., ex. Comps. (36)	51	991,867,807	30.4	4.5	7,421	4,136	3,285	0	225,490,714	30,385
Transportation Equipment (37)	149	1,469,399,784	2.8	-2.0	11,073	9,677	1,396	6,117	392,040,346	35,405
Precision Instruments (38)	21	72,556,135	6.8	17.4	1,008	700	308	0	23,119,356	22,936
NONDURABLE GOODS	880	8,422,343,736	15.5	11.4	48,105	34,643	13,643	13,124	1,387,653,175	28,846
Food (20)	143	969,307,824	4.2	3.9	6,319	4,639	1,680	755	135,841,921	21,497
Textiles (22)	62	519,425,306	30.7	5.5	4,845	3,263	1,582	1,297	113,321,033	23,389
Apparel (23)	76	156,483,103	18.0	9.7	2,039	1,085	954	644	36,981,511	18,137
Paper (26)	41	4,584,045,155	15.4	23.7	14,090	12,021	2,069	9,366	627,223,903	44,516
Printing & Publishing (27)	297	467,914,056	27.8	12.2	5,755	4,286	1,469	835	136,141,649	23,656
Chemicals (28)	44	306,851,059	65.4	18.6	1,500	1,128	372	50	52,971,967	35,315
Petroleum & Coal Products (29)	8	46,827,657	4.4	18.5	292	284	8	123	9,629,779	32,979
Rubber & Plastics (30)	46	479,439,570	37.3	1.1	3,120	2,183	937	0	87,956,807	28,191
Leather (31)	57	842,476,462	-3.6	-19.7	9,219	4,829	4,390	54	170,616,679	18,507
Miscellaneous (39)	106	49,573,544	19.2	6.0	926	744	182	0	16,968,649	18,325

* Standard Industrial Classification

TABLE 2

MAINE CAPITAL EXPENDITURES & FOREIGN TRADE BY MAJOR INDUSTRY, 1995

INDUSTRY (SIC)	PLANT MODERNIZATION & EQUIPMENT				PLANNED		FOREIGN TRADE	
	TOTAL	NEW STRUCTURES	EXISTING STRUCTURES	EQUIPMENT	1996	1997	IMPORTS	EXPORTS
	\$	\$	\$	\$	\$	\$	\$	\$
TOTAL	730,681,259	89,796,344	7,046,313	633,838,602	967,126,289	848,461,651	743,025,642	1,274,745,707
DURABLE GOODS	285,708,039	37,065,179	1,067,593	247,575,267	336,624,783	404,668,312	100,206,430	509,398,590
Lumber & Wood Products (24)	75,758,274	10,458,363	350,680	64,949,231	59,256,131	33,757,124	33,108,711	95,777,737
Furniture (25)	3,241,615	552,195	0	2,689,420	3,332,500	2,942,000	50,000	8,140,652
Stone, Clay, & Glass (32)	6,146,957	566,565	160,000	5,420,392	1,728,500	850,500	560,000	185,000
Primary Metals (33)	2,409,856	340,573	30,000	2,039,283	4,730,867	4,530,808	7,310,653	9,180,837
Fabricated Metals (34)	9,805,397	863,200	80,351	8,861,846	9,088,557	6,631,200	12,841,377	35,277,410
Machinery, incl. Computers (35)	28,556,364	4,751,483	321,562	23,483,319	27,055,825	16,959,080	14,786,653	93,805,198
Electronic Eqpt., ex. Comps. (36)	134,651,028	12,091,175	0	122,559,853	199,360,812	317,249,500	16,877,472	255,502,597
Transportation Equipment (37)	23,306,519	6,525,605	125,000	16,655,914	30,509,591	20,735,100	14,243,564	6,906,084
Precision Instruments (38)	1,832,029	916,020	0	916,009	1,562,000	1,013,000	428,000	4,623,075
NONDURABLE GOODS	444,973,220	52,731,165	5,978,720	386,263,335	630,501,506	443,793,339	642,819,212	765,347,117
Food (20)	34,474,892	9,429,414	2,959,762	22,085,716	13,778,447	11,684,175	42,849,501	48,744,485
Textiles (22)	30,391,085	7,277,168	421,920	22,691,997	36,926,400	11,567,600	32,056,688	26,851,133
Apparel (23)	3,839,877	760,193	505,000	2,574,684	3,450,853	3,538,500	4,002,534	5,017,761
Paper (26)	294,785,508	17,004,311	1,550,000	276,231,197	511,158,589	377,145,000	425,749,028	391,935,631
Printing & Publishing (27)	27,934,554	6,071,350	424,978	21,438,226	14,211,828	7,724,264	15,382,351	1,929,457
Chemicals (28)	17,960,628	8,119,944	101,430	9,739,254	13,931,166	10,068,000	44,972,666	105,779,973
Petroleum & Coal Products (29)	829,995	125,040	0	704,955	910,108	50,000	4,777,101	25,729
Rubber & Plastics (30)	18,566,924	2,931,013	0	15,635,911	23,162,700	12,903,000	7,209,845	37,843,827
Leather (31)	15,312,498	722,170	15,630	14,574,698	12,292,411	8,823,000	63,230,435	144,028,365
Miscellaneous (39)	877,259	290,562	0	586,697	679,004	289,800	2,589,063	3,190,756

TABLE 3

**CENSUS OF MAINE MANUFACTURES
BY MAJOR INDUSTRY & INDUSTRIAL GROUPS, 1995**

(SIC) INDUSTRY	Value of Product \$	Gross Wages \$	Average Wage \$	Number of Workers		
				Total	Male	Female
<u>TOTAL MANUFACTURING</u>	13,290,614,333	2,559,228,940	29,056	88,078	66,829	21,249
<u>TOTAL DURABLE GOODS</u>	4,868,270,597	1,171,575,765	28,309	39,973	32,367	7,606
<u>24 LUMBER & WOOD PRODUCTS</u>	1,195,813,921	233,748,298	22,487	10,395	8,934	1,002
241 Logging Camps & Contractors	349,077,544	54,828,118	22,270	2,462	2,425	37
2411 Logging Camps & Contractors	349,077,544	54,828,118	22,270	2,462	2,425	37
242 Sawmills & Planing Mills	406,316,843	69,565,215	25,241	2,756	2,534	222
2421 Sawmills & Planing Mills, Gen.	384,772,927	63,492,472	25,820	2,459	2,280	179
243 Millwork & Cabinets	74,037,774	22,164,931	21,687	1,022	835	287
2431 Millwork	26,064,482	9,116,670	20,910	436	352	84
2435 Hardwood Veneer & Plywood	29,753,080	6,107,389	20,564	297	206	91
244 Wood Containers	11,851,583	2,710,355	15,943	170	170	0
2441 Wood Boxes	396,372	96,438	10,715	9	9	0
2448 Wood Pallets and Skids	8,095,394	1,543,812	16,781	92	92	0
2449 Wood Containers, NEC	3,359,817	1,070,105	15,509	69	69	0
245 Wood Buildings & Mobile Homes	34,587,546	7,460,213	19,128	390	333	57
249 Miscellaneous Wood Products	319,942,631	77,019,466	21,424	3,595	2,637	958
2499 Wood Products, NEC	178,530,133	60,067,745	19,976	3,007	2,099	908
<u>25 FURNITURE AND FIXTURES</u>	114,246,736	29,282,573	25,178	1,163	971	192
<u>32 STONE, CLAY & GLASS</u>	101,431,706	28,909,599	23,755	1,217	1,187	30
323 Glass Prod., from Purchased Glass	596,050	141,904	12,900	11	11	0
3231 Glass Prod., from Purch. Glass	596,050	141,904	12,900	11	11	0
326 Pottery and Related Products	3,511,486	1,346,081	11,604	116	116	0
327 Concrete, Gypsum & Plaster Prod.	59,530,252	19,949,106	24,998	798	781	17
3272 Concrete Prod., ex. Block, Brick	22,521,220	8,869,100	23,525	377	371	6
3273 Ready-Mixed Concrete	31,805,643	9,042,454	27,401	330	321	9
328 Cut Stone & Stone Products	1,647,468	513,156	36,654	14	14	0
3281 Cut Stone & Stone Products	1,647,468	513,156	36,654	14	14	0
<u>33 PRIMARY METALS</u>	45,277,001	16,861,880	31,695	532	422	110
<u>34 FABRICATED METALS</u>	380,667,875	94,688,626	29,270	3,235	2,807	428
342 Cutlery, Hand Tools & Hardware	8,824,521	3,572,033	24,805	144	144	0
3423 Hand & Edge Tools	7,887,609	3,226,772	25,408	127	127	0
344 Fabricated Structural Metal Prod.	202,370,060	45,331,729	30,727	1,475	1,341	134
3441 Fabricated Structural Metal	43,352,327	9,336,475	26,676	350	338	12
3443 Fabricated Plate Work	23,593,051	7,052,294	31,911	221	214	7
3444 Sheet Metal Work	125,009,603	25,163,238	34,660	726	630	96
3448 Prefabricated Metal Bldgs.	3,211,996	1,536,896	27,944	55	55	0
346 Metal Forgings & Stampings	4,524,390	1,435,687	27,609	52	52	0
347 Coating, Engraving, & Allied Svcs.	14,473,793	4,729,973	27,988	169	150	19
3471 Electroplating, Plating, Anodizing	8,950,518	3,053,481	25,660	119	100	19
3479 Coating, Engraving, NEC	5,523,275	1,676,492	33,530	50	50	0
349 Misc. Fabricated Metal Products	88,588,017	22,738,293	27,428	829	639	190
3496 Misc. Fabricated Wire Products	11,103,218	2,800,157	15,731	178	159	19
<u>35 INDUST. & COMM. MACHINERY</u>	497,009,632	127,434,373	32,434	3,929	3,533	396
353 Construction Machinery & Equip.	59,402,134	10,652,910	28,034	380	365	15
3535 Conveyors & Conveying Equip.	14,716,366	2,058,945	30,279	68	68	0
354 Metalworking Machinery & Equip.	68,405,233	20,477,579	29,851	686	609	77
3544 Special Dies & Tools	14,083,206	7,451,234	32,538	229	223	6
3545 Machine Tool Accessories, etc.	29,758,734	6,131,500	24,235	253	193	60
355 Special Industry Machinery	33,606,948	11,271,908	35,670	316	259	57
3559 Special Industry Machinery, NEC	9,468,802	3,811,490	34,968	109	109	0
356 Gen. Industrial Mach. & Equip.	15,321,034	3,092,676	31,557	98	98	0
358 Refrigeration & Service Machinery	16,627,738	4,298,704	27,555	156	128	28
359 Misc. Indust. & Comm. Machinery	178,110,603	60,015,484	33,102	1,813	1,657	156

TABLE 3 (Continued)

**CENSUS OF MAINE MANUFACTURES
BY MAJOR INDUSTRY & INDUSTRIAL GROUPS, 1995**

(SIC) INDUSTRY	Value of Product \$	Gross Wages \$	Average Wage \$	Number of Workers		
				Total	Male	Female
36 ELECTRONIC EQPT. EX. COMPS	991,867,807	225,490,714	30,385	7,421	4,136	3,285
362 Electrical Industrial Apparatus	32,120,194	4,254,389	34,872	122	115	7
3625 Relays & Indust. Controls	2,646,317	495,733	22,533	22	22	0
364 Electric Light & Wiring Equipment	89,556,922	21,803,464	28,025	778	515	263
365 Household Audio & Video Equip.	16,188,451	4,394,707	24,014	183	115	68
366 Communication Equipment	140,529,156	25,576,322	28,449	899	602	297
367 Electronic Components	607,994,577	145,000,904	32,694	4,435	2,241	2,194
3672 Printed Circuit Boards	6,979,086	2,594,294	22,365	116	113	3
3674 Semiconductors & Related Dev.	354,788,826	88,880,656	40,272	2,207	1,288	919
3679 Electric Components, NEC	13,319,665	5,409,139	18,652	290	143	147
37 TRANSPORTATION EQPT.	1,469,399,784	392,040,346	35,405	11,073	9,677	1,369
38 PRECISION INSTRUMENTS	72,556,135	23,119,356	22,936	1,008	700	308
382 Laboratory Equipment	42,215,523	12,640,212	24,687	512	418	94
3823 Instr. for Measurement	13,755,406	3,665,896	20,595	178	122	56
TOTAL NONDURABLE GOODS	8,422,343,736	1,387,653,175	28,846	48,105	34,462	13,643
20 FOOD	969,307,824	135,841,198	21,497	6,319	4,639	1,680
201 Meat Products	178,094,012	24,213,236	24,632	983	664	319
2011 Meat Packing Plants	1,449,366	324,598	11,593	28	28	0
202 Dairy Products	100,099,334	11,878,173	29,401	404	354	50
2026 Fluid Milk	90,460,270	11,183,410	30,225	370	320	50
203 Preserved Fruits & Vegetables	228,342,778	30,837,167	17,908	1,722	1,722	577
2035 Pickled Fruits & Vegetables	1,842,559	522,573	14,516	36	36	0
2037 Frozen Fruits & Vegetables	152,401,434	24,161,086	17,184	1,406	908	498
204 Grain Mill Products	70,123,388	6,852,524	27,193	252	230	22
2045 Prepared Flour Mixes & Dough	1,027,153	390,386	13,942	28	26	2
2048 Prepared Feeds, NEC	28,447,235	1,884,568	25,816	73	68	5
205 Bakery Products	159,407,025	23,401,892	28,195	830	661	169
206 Sugar & Confectionery Products	593,247	201,499	10,605	19	19	0
2064 Candy & Other Confect. Prod.	593,247	201,499	10,605	19	19	0
208 Beverages	88,908,965	14,038,809	32,347	434	387	47
2082 Malt Beverages	2,842,815	501,450	16,715	30	30	0
209 Misc. Food Preparations	142,099,507	23,806,855	14,420	1,651	1,155	496
2091 Canned & Cured Seafood	49,320,045	10,879,992	12,999	837	446	391
2092 Prepared Fresh or Frozen Seafood	81,228,446	10,376,359	15,327	677	585	92
22 TEXTILES	519,425,306	113,321,033	23,389	4,845	3,263	1,582
221 Broadwoven Fabric Mills, Cotton	10,217,060	2,716,445	19,974	136	102	34
2211 Broadwoven Fabric Mills, Cotton	10,217,060	2,716,445	19,974	136	102	34
222 Weaving Mills, Synthetics & Silk	117,047,668	28,589,837	27,543	1,038	642	396
2221 Broad Woven Fabrics, Synth.	117,047,668	28,589,837	27,543	1,038	642	396
223 Weaving & Finishing Mills, Wool	140,102,147	37,356,410	23,160	1,613	1,112	501
2231 Broad Woven Fabrics, Wool	140,102,147	37,356,410	23,160	1,613	1,112	501
224 Narrow Fabric Mills	25,271,515	6,921,010	25,259	274	127	147
2241 Narrow Fabrics	25,271,515	6,921,010	25,259	274	127	147
226 Dyeing & Finishing Textiles	2,223,386	547,628	17,113	32	32	0
2261 Finishers of Broadwoven Cotton	2,223,386	547,628	17,113	32	32	0
228 Yarn & Thread Mills	47,090,484	10,147,114	19,935	509	330	179
229 Miscellaneous Textile Goods	122,140,916	19,842,276	21,638	917	744	173
23 APPAREL	156,483,103	36,981,511	18,137	2,039	1,085	954
233 Women's Outerwear	4,357,298	1,578,434	19,017	83	79	4
238 Misc. Apparel & Accessories	9,876,399	3,187,146	18,530	172	82	90
239 Misc. Fabricated Textile Products	89,724,158	16,598,476	19,551	849	600	249
2393 Textile Bags	2,951,657	935,795	13,762	68	68	0
2394 Canvas & Related Products	10,023,200	3,127,644	20,577	152	152	0
2396 Apparel Findings, Related Prod.	15,664,463	2,712,057	18,704	145	90	55

TABLE 3 (Continued)

CENSUS OF MAINE MANUFACTURES
BY MAJOR INDUSTRY & INDUSTRIAL GROUPS, 1995

(SIC) INDUSTRY	Value of Product \$	Gross Wages \$	Average Wage \$	Number of Workers		
				Total	Male	Female
26 PAPER	4,584,045,155	627,223,903	44,516	14,090	12,021	2,069
262 Paper Mills	4,151,515,825	554,739,170	46,996	11,804	10,411	1,393
2621 Paper Mills	4,151,515,825	554,739,170	46,996	11,804	10,411	1,393
267 Paperboard Except Containers & Boxes	309,062,484	51,642,300	31,799	1,624	1,010	614
27 PRINTING & PUBLISHING	467,914,056	136,141,649	23,656	5,755	4,286	1,469
271 Newspapers	158,929,439	60,839,337	21,744	2,798	1,862	936
2711 Newspapers, Pub. & Printing	158,929,439	60,839,337	21,744	2,798	1,862	936
272 Magazines & Periodicals	40,364,841	8,606,507	28,784	299	236	63
2721 Magazines	40,364,841	8,606,507	28,784	299	236	63
273 Books	41,014,288	11,606,798	36,730	316	207	109
2731 Book Publishing	41,014,288	11,606,798	36,730	316	207	109
274 Miscellaneous Publishing	5,433,294	1,786,210	23,198	77	77	0
2741 Misc. Publishing	5,433,294	1,786,210	23,198	77	77	0
275 Commercial Printing	210,662,357	51,152,970	23,726	2,156	1,795	361
2752 Lithographic	190,166,356	46,395,978	23,854	1,945	1,584	361
2759 Commercial Printing, NEC	20,496,001	4,756,992	22,545	211	211	0
279 Service Industries for Printing Trade	4,542,194	1,802,341	22,529	80	80	0
28 CHEMICALS	306,851,059	52,971,967	35,315	1,500	1,128	372
281 Industrial Inorganic Chemicals	55,977,397	6,273,562	35,848	175	154	21
282 Plastics Materials & Synthetic Resins	19,571,859	2,506,789	23,427	107	98	9
283 Drugs	194,627,704	37,413,640	41,341	905	718	187
2836 Biological Prod., exc. Diag. Subst.	7,513,094	2,125,591	28,724	74	51	23
287 Agricultural Chemicals	9,891,417	1,208,215	23,690	51	51	0
29 PETROLEUM & COAL PRODUCTS	46,827,657	9,629,779	32,979	292	284	8
295 Paving & Roofing Materials	46,827,657	9,629,779	32,979	292	284	8
2951 Paving Mixtures & Blocks	46,827,657	9,629,779	32,979	292	284	8
30 RUBBER & PLASTICS	479,439,570	87,956,807	28,191	3,120	2,183	937
306 Fabricated Rubber Products, NEC	9,795,791	2,244,694	28,059	80	76	4
3069 Fabricated Rubber Products, NEC	9,795,791	2,244,694	38,191	80	76	4
308 Misc. Plastic Products	442,233,947	81,258,512	28,452	2,856	1,941	915
3089 Plastic Products, NEC	177,773,813	32,726,129	23,014	1,422	871	551
31 LEATHER & LEATHER PRODUCTS	842,476,462	170,616,679	18,507	9,219	4,829	4,390
311 Leather Tanning & Finishing	302,264,187	35,197,693	26,385	1,334	1,207	127
3111 Leather Tanning & Finishing	302,264,187	35,197,693	26,385	1,334	1,207	127
313 Footwear Cut Stock	21,675,910	5,343,085	17,751	301	191	110
3131 Footwear Cut Stock	21,675,910	5,343,085	17,751	301	191	110
314 Footwear, Except Rubber	515,455,510	128,963,771	17,220	7,489	3,364	4,125
3142 House Slippers	27,248,000	7,688,820	14,618	526	176	350
3143 Men's Footwear, exc. Athletic	244,605,125	63,744,440	18,715	3,406	1,620	1,786
3144 Women's Footwear, exc. Athletic	142,356,498	34,168,166	14,621	2,337	1,101	1,236
3149 Footwear Except Rubber, NEC	101,245,887	23,362,345	19,149	1,220	467	753
39 MISCELLANEOUS	49,573,544	16,968,649	18,325	926	744	182
391 Jewelry, Silverware & Plated Ware	4,211,019	1,480,290	21,453	69	69	0
394 Toys & Sporting Goods	14,628,121	4,012,682	19,385	207	157	50
395 Pens, Pencils and Other Materials	2,716,734	933,038	23,924	39	39	0
399 Miscellaneous Mfg. Industries	26,066,987	9,786,116	17,290	566	434	132
3999 Manufacturing Industries, NEC	10,545,606	4,329,115	13,000	333	251	82

TABLE 4

CENSUS OF MAINE MANUFACTURES BY COUNTY, 1995

AREA	NUMBER REPORTING	VALUE OF PRODUCT			EMPLOYMENT			UNIONIZED WORKERS	WAGES	
		\$	% CHANGE FROM 1990 1994		TOTAL	MALE	FEMALE		GROSS	AVERAGE
TOTAL	2,395	13,290,614,333	16.1	6.8	88,078	66,829	21,249	21,097	\$ 2,559,228,940	\$ 29,056
I-95 CORRIDOR	1,278	8,038,933,159	13.5	3.6	58,177	43,966	14,211	16,657	1,731,499,098	29,763
Androscoggin	201	1,059,230,785	38.0	2.4	9,052	6,397	2,655	458	219,588,697	24,259
Cumberland	416	1,814,397,680	12.1	4.0	14,430	11,021	3,409	2,305	451,905,549	31,317
Kennebec	122	843,960,369	18.6	6.3	5,378	3,904	1,474	2,568	157,619,801	29,308
Penobscot	230	1,593,085,151	2.8	6.4	9,138	7,128	2,010	3,105	261,386,226	28,604
Sagadahoc	32	-	-	-	-	-	-	-	-	-
York	277	1,822,287,218	18.5	2.1	11,974	8,425	3,549	877	345,306,553	28,838
EASTERN	211	1,134,276,680	38.6	32.5	5,099	4,105	994	1,712	153,009,216	30,008
Hancock	121	629,380,220	36.5	29.1	2,840	2,291	449	1,014	94,386,137	34,447
Washington	90	504,896,460	41.2	37.0	2,359	1,814	545	698	58,623,079	24,851
MIDCOAST	272	474,648,361	25.7	1.3	4,855	3,710	1,145	108	107,036,637	22,047
Knox	120	269,398,896	18.8	-1.5	2,515	2,001	514	58	58,330,323	23,193
Lincoln	81	81,041,212	22.0	9.9	848	700	148	0	20,126,663	23,734
Waldo	71	124,208,253	46.5	2.4	1,492	1,009	483	50	28,579,651	19,155
NORTHERN	200	888,119,145	3.5	14.4	4,617	3,742	875	1,355	125,547,634	27,192
Aroostook	200	888,119,145	3.5	14.4	4,617	3,742	875	1,355	125,547,634	27,192
WESTERN	425	2,740,228,169	21.4	9.3	15,252	11,228	4,024	2,483	440,477,275	28,880
Franklin	88	674,620,830	0	5.5	3,892	2,839	1,053	266	114,976,601	29,542
Oxford	147	761,324,522	37.4	25.4	4,341	3,514	827	1,200	133,323,853	30,713
Piscataquis	63	165,457,242	9.4	-16.5	2,025	1,355	670	48	45,200,589	22,321
Somerset	127	1,138,825,575	29.8	7.2	4,994	3,520	1,474	969	146,976,232	29,431

NOTE: Detail lines may not be equal to the total line due to the presence of "statewide" manufacturers and nondisclosable values.
 - indicates nondisclosable areas.

TABLE 5

MAINE CAPITAL EXPENDITURES & FOREIGN TRADE BY COUNTY, 1995

AREA	PLANT MODERNIZATION & EQUIPMENT						FOREIGN TRADE	
	TOTAL	NEW STRUCTURES	EXISTING STRUCTURES	EQUIPMENT	PLANNED		IMPORTS	EXPORTS
					1995	1996		
	\$	\$	\$	\$	\$	\$	\$	\$
TOTAL	730,681,259	89,796,344	7,046,313	633,838,602	848,461,651	743,025,642	612,640,210	1,274,745,707
I-95 CORRIDOR	421,144,377	55,483,435	5,370,766	360,290,176	464,953,430	518,308,241	292,761,315	778,343,205
Androscoggin	48,983,373	4,060,066	518,225	44,405,082	38,998,700	27,944,288	42,194,671	67,513,060
Cumberland	170,014,017	25,445,506	4,599,381	139,969,130	223,769,248	349,087,060	75,317,719	288,715,656
Kennebec	18,316,135	1,662,898	100,000	16,553,237	27,306,621	14,344,600	28,478,061	17,274,399
Penobscot	101,563,407	9,457,083	31,176	92,075,148	100,966,572	76,763,264	107,920,470	129,258,890
Sagadahoc	-	-	-	-	-	-	-	-
York	68,470,186	11,696,426	21,984	56,751,776	67,712,389	44,592,029	34,074,242	270,743,411
EASTERN	52,577,632	6,374,451	0	46,203,181	65,807,805	92,561,163	118,525,620	181,787,732
Hancock	18,838,154	5,032,546	0	13,805,608	22,149,105	78,265,888	107,883,145	8,857,397
Washington	33,739,478	1,341,905	0	32,397,573	43,658,700	14,295,275	10,642,475	172,930,335
MIDCOAST	17,446,154	4,223,347	1,340,112	11,882,695	18,861,744	10,097,640	34,718,556	68,099,558
Knox	11,323,219	2,903,074	938,318	7,481,827	11,677,604	6,886,500	34,012,842	55,584,363
Lincoln	2,150,672	196,669	0	1,954,003	4,276,500	2,040,500	423,580	10,597,890
Waldo	3,972,263	1,123,604	401,794	2,446,865	2,907,640	1,170,640	282,134	1,917,305
NORTHERN	39,455,600	4,290,074	233,248	34,932,278	50,597,750	64,417,000	188,328,648	59,644,731
Aroostook	39,455,600	4,290,074	233,248	34,932,278	50,597,750	64,417,000	188,328,648	59,644,731
WESTERN	199,854,610	19,425,037	102,187	180,327,386	366,905,560	163,077,607	108,366,508	175,850,815
Franklin	66,683,995	4,868,996	0	61,814,999	187,411,113	57,922,100	44,581,015	43,137,264
Oxford	61,648,967	6,340,396	43,500	55,265,071	93,426,834	49,073,400	7,715,097	18,618,616
Piscataquis	21,535,676	7,040,894	1,574	14,493,208	20,841,886	1,978,886	3,131,946	18,095,893
Somerset	49,985,972	1,174,751	57,113	48,754,108	65,225,727	54,103,221	52,938,450	95,999,042

NOTE: Detail lines may not be equal to the total line due to the presence of "statewide" manufacturers.
 - indicates nondisclosable areas.

TABLE 6

**CENSUS OF MAINE MANUFACTURES
BY COUNTY, MAJOR INDUSTRY & MINOR CIVIL DIVISION, 1995**

COUNTY	Value of Product \$	Gross Wages \$	Average Wage \$	Number of Workers		
				Total	Male	Female
ANDROSCOGGIN (01)	1,059,230,785	219,588,697	24,259	9,052	6,397	2,655
<u>Major Industry</u>						
DURABLE GOODS	230,738,571	63,004,664	27,903	2,258	2,036	222
Lumber & Wood Products (24)	51,853,948	11,342,080	23,728	478	452	26
Stone, Clay, & Glass (32)	18,998,545	6,130,437	21,817	281	274	7
Fabricated Metals (34)	21,810,756	5,713,944	31,744	180	174	6
Machinery, incl. Computers (35)	21,868,349	7,152,118	26,198	273	273	0
Electronic Eqpt., exc. Computers (36)	54,620,080	10,900,414	34,278	318	281	37
NONDURABLE GOODS	828,492,214	156,584,033	23,047	6,794	4,361	2,433
Food (20)	148,044,068	20,197,919	33,889	596	501	95
Textiles (22)	113,574,147	22,457,506	25,064	896	677	219
Paper (26)	196,966,313	24,745,130	27,556	898	560	338
Printing & Publishing (27)	71,412,234	18,053,498	22,288	810	568	242
Rubber & Plastics (30)	181,217,001	33,002,949	27,388	1,205	837	368
Leather (31)	105,198,061	33,145,502	15,424	2,149	1,029	1,120
Misc. Mfg. Industries (39)	8,052,821	3,104,336	22,659	137	87	50
<u>Minor Civil Division</u>						
Auburn (010)	511,830,615	90,320,775	27,034	3,341	2,481	860
Lewiston (050)	382,129,006	92,582,638	22,477	4,119	2,733	1,386
Lisbon (060)	69,744,479	15,574,250	22,836	682	465	217
Livermore Falls (080)	27,814,921	8,332,695	21,532	387	251	136
Mechanic Falls (090)	16,204,110	3,069,003	28,417	108	108	0
Poland (110)	24,811,925	2,589,422	23,540	110	95	15
AROOSTOOK (03)	888,119,145	125,547,634	27,192	4,617	3,742	875
<u>Major Industry</u>						
DURABLE GOODS	230,834,013	39,406,486	21,676	1,818	1,677	141
Lumber & Wood Products (24)	212,755,250	35,001,243	22,581	1,550	1,449	101
Fabricated Metal Products (34)	10,871,954	2,865,489	15,744	182	145	37
Machinery, incl. Computers (35)	3,400,640	862,857	17,976	48	48	0
NONDURABLE GOODS	657,285,132	86,141,149	30,776	2,799	2,065	734
<u>Minor Civil Division</u>						
Bridgewater (070)	1,011,642	418,494	12,682	33	33	0
Caribou (080)	9,734,522	1,913,939	17,089	112	105	7
Fort Fairfield (190)	15,067,560	2,488,301	16,054	155	83	72
Fort Kent (200)	48,282,322	10,608,821	18,612	570	361	209
Houlton (300)	40,195,608	7,587,509	19,455	390	305	85
Island Falls (310)	27,234,026	3,524,089	25,537	138	126	12
Oakfield (480)	5,872,467	1,207,735	13,882	87	81	6
Portage Lake (520)	5,640,865	1,347,942	24,508	55	55	0
Presque Isle (530)	66,929,887	11,359,418	23,764	478	379	99
St. Francis (560)	2,793,436	423,962	18,433	23	23	0
Sherman (580)	770,268	41,914	10,479	4	4	0
Smyrna (590)	2,415,489	470,423	20,453	23	23	0
Van Buren (610)	22,654,239	2,169,617	22,600	96	95	1

**TABLE 6 (Continued) CENSUS OF MAINE MANUFACTURES
BY COUNTY, MAJOR INDUSTRY & MINOR CIVIL DIVISION, 1995**

COUNTY	Value of Product \$	Gross Wages \$	Average Wage \$	Number of Workers		
				Total	Male	Female
CUMBERLAND (05)	1,814,397,680	451,905,549	31,317	14,430	11,021	3,409
<u>Major Industry</u>						
DURABLE GOODS	618,237,607	205,366,533	34,012	6,038	4,751	1,287
Lumber & Wood Products (24)	94,854,428	20,711,285	27,038	766	651	115
Stone, Clay, & Glass (32)	13,014,845	3,155,591	25,448	124	122	2
Fabricated Metals (34)	147,267,577	32,036,594	31,973	1,002	856	146
Machinery, Incl. Computers (35)	140,599,657	41,930,079	32,732	1,281	1,117	164
Electronic Eqpt., ex. Comps. (36)	192,438,258	97,108,724	39,946	2,431	1,638	793
Transportation Equipment (37)	14,179,518	4,523,610	21,644	209	184	25
Measuring Instruments (38)	10,190,010	4,182,273	24,747	169	127	42
NONDURABLE GOODS	1,196,160,073	246,539,016	29,378	8,392	6,270	2,122
Food (20)	393,193,986	51,248,512	25,371	2,020	1,570	450
Textiles (22)	75,261,083	9,934,381	24,171	411	251	160
Printing & Publishing (27)	158,133,854	49,968,458	27,683	1,805	1,328	477
Chemicals & Allied Products (28)	116,670,653	26,795,948	42,000	638	539	99
Rubber & Misc. Plastics Prod. (30)	39,611,320	7,820,969	23,139	338	287	51
Leather (31)	115,782,458	25,715,758	19,675	1,307	620	687
<u>Minor Civil Division</u>						
Baldwin (010)	8,520,869	1,782,636	24,759	72	72	0
Bridgton (020)	82,118,097	13,779,890	21,701	635	364	271
Brunswick (030)	95,081,664	20,221,615	23,217	871	493	378
Casco (050)	30,045,000	7,145,194	27,802	257	216	41
Falmouth (070)	2,505,310	801,612	18,218	44	44	0
Gorham (090)	45,512,108	11,463,542	25,994	441	387	54
Harrison (120)	438,510	120,540	13,393	9	9	0
Naples (130)	1,798,519	256,382	13,494	19	19	0
New Gloucester (140)	3,041,802	1,192,230	25,918	46	46	0
North Yarmouth (150)	638,810	271,088	18,073	15	15	0
Portland (170)	748,690,080	144,663,898	29,014	4,986	3,956	1,030
Scarborough (200)	65,284,313	17,022,154	27,997	608	579	29
Westbrook (240)	437,149,021	103,992,597	38,009	2,736	2,227	509
Windham (250)	18,248,660	6,808,199	28,606	238	230	8
Yarmouth (260)	53,091,308	12,792,277	35,633	359	287	72
FRANKLIN (07)	674,620,830	114,976,601	29,542	3,892	2,839	1,053
<u>Major Industry</u>						
DURABLE GOODS	75,273,973	21,131,722	22,747	929	737	192
Lumber & Wood Products (24)	70,990,880	20,043,289	23,145	866	674	192
Fabricated Metals (34)	2,766,018	630,304	18,538	34	34	0
NONDURABLE GOODS	599,346,857	93,844,879	31,672	2,963	2,102	861
Food (20)	678,344	132,353	9,454	14	14	0
Leather & Leather Products (31)	81,190,715	15,823,675	15,157	1,044	473	571
<u>Minor Civil Division</u>						
Farmington (070)	30,833,985	7,547,127	15,185	497	348	149
Kingfield (100)	7,392,156	2,587,769	16,695	155	134	21
Phillips (140)	5,542,134	1,286,973	20,109	64	64	0
Rangeley (150)	3,244,730	1,176,941	21,795	54	54	0
Strong (180)	26,722,484	4,589,948	20,491	224	160	64
Temple (190)	461,587	159,662	11,404	14	14	0
Wilton (210)	93,906,532	20,026,401	19,164	1,045	449	596

**TABLE 6 (Continued) CENSUS OF MAINE MANUFACTURES
BY COUNTY, MAJOR INDUSTRY & MINOR CIVIL DIVISION, 1995**

COUNTY	Value of Product \$	Gross Wages \$	Average Wage \$	Number of Workers		
				Total	Male	Female
HANCOCK (09)	629,380,220	94,386,137	34,447	2,740	2,291	449
<u>Minor Civil Division</u>						
Ellsworth (130)	17,087,993	4,515,960	17,850	253	171	82
Southwest Harbor (280)	22,313,493	9,021,184	27,254	331	291	40
KENNEBEC (11)	843,960,369	157,619,801	29,308	5,378	3,904	1,474
<u>Major Industry</u>						
DURABLE GOODS	366,333,796	47,552,883	29,049	1,637	1,333	304
Fabricated Metals (34)	36,502,606	8,014,194	28,219	284	221	63
Machinery, incl. Computers (35)	57,711,775	16,797,018	35,140	478	456	22
NONDURABLE GOODS	477,626,573	110,066,918	29,422	3,741	2,571	1,170
Food (20)	47,521,540	6,421,922	26,000	247	208	39
Textiles (22)	102,406,732	24,153,111	23,450	1,030	716	314
Paper (26)	245,163,541	52,106,421	43,314	1,203	916	287
Printing & Publishing (27)	38,540,897	12,719,458	24,181	526	377	149
Miscellaneous (39)	978,704	397,950	16,581	24	24	0
<u>Minor Civil Division</u>						
Augusta (020)	363,740,989	40,757,822	26,992	1,510	1,096	414
China (060)	1,108,575	243,363	16,224	15	15	0
Gardiner (100)	26,688,489	5,324,180	24,311	219	173	46
Hallowell (110)	5,305,385	2,071,879	24,092	86	86	02
Monmouth (140)	51,811,627	7,701,427	25,086	307	252	55
Mt. Vernon (150)	814,000	140,862	15,651	9	9	0
Oakland (160)	16,402,961	4,012,076	22,166	181	139	42
Waterville (240)	170,586,085	38,945,720	29,707	1,311	783	528
Windsor (270)	336,500	158,462	13,205	12	12	0
Winslow (280)	124,730,846	30,622,687	48,840	627	486	141
KNOX (13)	269,398,896	58,330,323	23,193	2,515	2,001	514
<u>Major Industry</u>						
DURABLE GOODS	122,743,923	31,240,654	23,247	1,338	1,130	208
Lumber & Wood Products (24)	7,122,365	838,684	20,967	40	40	0
Stone, Clay, Glass (32)	27,524,323	4,407,782	25,627	172	163	9
Fabricated Metals (34)	16,987,982	5,363,758	21,201	253	234	19
Electronic Eqpt., ex. Comps. (36)	12,188,695	5,686,351	20,381	279	132	147
Transportation Equipment (37)	17,192,997	6,762,245	22,769	297	279	18
NONDURABLE GOODS	146,654,973	27,089,669	23,016	1,177	871	306
Food (20)	23,176,916	4,827,280	14,179	281	208	73
Apparel (23)	3,841,149	1,385,971	23,491	59	59	0
Printing & Publishing (27)	26,781,723	6,931,374	18,990	365	223	142
Miscellaneous (39)	2,463,377	731,587	19,773	37	37	0
<u>Minor Civil Division</u>						
Camden (020)	29,116,194	10,490,804	21,410	490	295	195
Rockland (100)	165,905,255	32,469,203	25,406	1,278	1,008	270
Rockport (110)	9,392,022	2,143,012	24,632	87	87	0
Thomaston (140)	29,880,740	5,344,340	23,036	232	223	9
Union (150)	1,523,240	464,702	14,522	32	32	0
Warren (170)	15,347,965	3,634,275	20,533	177	161	16

TABLE 6 (Continued)

**CENSUS OF MAINE MANUFACTURES
BY COUNTY, MAJOR INDUSTRY & MINOR CIVIL DIVISION, 1995**

COUNTY	Value of Product \$	Gross Wages \$	Average Wage \$	Number of Workers		
				Total	Male	Female
LINCOLN (15)	81,041,212	20,126,663	23,734	848	700	140
<u>Major Industry</u>						
DURABLE GOODS	60,824,523	15,571,059	26,754	582	451	131
Lumber & Wood Products (24)	4,672,002	510,611	14,184	36	36	0
Stone, Clay, & Glass (32)	810,098	245,923	11,711	21	21	0
Machinery, Incl. Computers (35)	7,330,005	2,544,725	28,592	89	89	0
Transportation Equipment (37)	9,932,115	3,321,016	23,387	142	137	5
NONDURABLE GOODS	20,216,689	4,555,604	17,126	266	249	17
Food (20)	6,731,077	584,245	10,250	57	57	0
Printing & Publishing (27)	6,479,524	1,835,174	21,590	85	85	0
<u>Minor Civil Division</u>						
Boothbay (020)	8,143,269	2,392,878	24,934	108	103	5
Boothbay Harbor (030)	1,983,426	537,014	14,917	36	36	0
Bristol (050)	11,542,478	2,925,262	20,314	144	119	25
Damariscotta (060)	3,156,791	944,439	14,757	64	64	0
Edgecomb (080)	1,498,498	297,544	29,754	10	10	0
South Bristol (140)	3,208,896	101,868	14,553	7	7	0
Southport (150)	2,496,191	1,165,940	24,290	48	48	0
Waldoboro (160)	37,663,749	8,525,142	28,801	296	195	101
Wiscasset (190)	2,501,163	618,362	23,783	26	26	0
OXFORD (17)	761,324,522	133,323,853	30,713	4,341	3,514	827
<u>Minor Civil Division</u>						
Bethel (020)	25,361,906	7,374,036	19,253	383	276	107
Fryeburg (090)	40,070,216	11,898,221	23,193	513	363	150
Norway (210)	15,710,574	6,894,537	18,634	370	249	121
Oxford (220)	46,137,394	12,459,826	24,576	507	399	108
Paris (230)	21,997,273	6,773,311	20,970	323	243	80
PENOBSCOT (19)	1,593,085,151	261,386,226	28,604	9,138	7,128	2,010
<u>Major Industry</u>						
DURABLE GOODS	448,486,893	78,364,116	26,226	2,988	2,580	408
Lumber & Wood Products (24)	178,337,543	28,794,557	22,426	1,284	1,196	88
Furniture & Fixtures (025)	3,975,232	1,285,055	16,475	78	78	0
Stone, Clay, & Glass (32)	8,149,663	4,016,573	26,425	152	149	3
Fabricated Metal Products (34)	5,752,269	2,388,567	23,649	101	101	0
Machinery, Incl. Computers (35)	142,329,274	22,639,021	33,840	669	596	73
Electronic Eqpt., ex. Comps. (36)	36,145,100	8,417,368	25,900	325	181	144
Transportation Equipment (37)	73,784,812	10,822,975	28,557	379	279	100
NONDURABLE GOODS	1,144,598,258	183,022,110	29,760	6,150	4,548	1,602
Food (20)	25,425,142	4,466,328	21,370	209	144	65
Apparel (23)	1,303,017	322,763	14,671	22	22	0
Paper (26)	853,864,768	113,413,942	40,147	2,825	2,540	285
Printing & Publishing (27)	36,869,913	13,765,918	24,279	567	466	101
Miscellaneous (39)	1,241,447	610,933	26,562	23	23	0

**TABLE 6 (Continued) CENSUS OF MAINE MANUFACTURES
BY COUNTY, MAJOR INDUSTRY & MINOR CIVIL DIVISION, 1995**

COUNTY	Value of Product \$	Gross Wages \$	Average Wage \$	Number of Workers		
				Total	Male	Female
<u>PENOBSCOT (19) (continued)</u>						
<u>Minor Civil Division</u>						
Bangor (020)	245,886,966	48,817,482	27,364	1,784	1,291	493
Brewer (050)	182,009,320	24,161,540	31,708	762	650	112
Carmel (070)	1,053,369	165,472	15,043	11	11	0
Corinth (130)	4,555,053	662,018	18,915	35	35	0
Greenbush (260)	4,667,842	728,324	20,809	35	35	0
Hampden (280)	3,635,991	2,169,828	26,143	83	83	0
Howland (310)	5,814,097	216,274	10,814	20	20	0
Lee (360)	2,641,418	558,317	16,421	34	34	0
Mattawamkeag (400)	2,852,211	541,492	20,827	26	26	0
Medway (420)	7,521,000	1,449,779	22,304	65	65	0
Newburgh (460)	761,686	65,386	13,077	5	5	0
Newport (470)	52,463,866	9,700,675	18,098	536	322	214
Old Town (480)	293,515,933	34,248,914	31,978	1,071	809	262
Orono (490)	14,307,156	2,584,311	14,601	177	170	7
Patten (520)	6,724,172	1,553,402	15,851	98	98	0
Staceyville (570)	8,958,066	2,124,024	24,137	88	75	13
Orono (590)	4,974,116	1,913,936	22,785	84	81	3
Winn (610)	6,505,154	706,785	20,194	35	35	0
<u>PISCATAQUIS (21)</u>	165,457,242	45,200,589	22,321	2,025	1,355	670
<u>Major Industry</u>						
DURABLE GOODS	80,987,654	24,768,335	21,519	1,151	864	287
Lumber & Wood Products (24)	43,452,155	11,258,329	22,607	498	434	64
Stone, Clay, & Glass Prods. (32)	1,881,486	869,149	21,729	40	40	0
NONDURABLE GOODS	84,469,588	20,432,254	23,378	874	491	383
Printing & Publishing (27)	707,201	220,342	14,689	15	11	4
<u>Minor Civil Division</u>						
Brownville (060)	1,033,942	157,868	15,787	10	10	0
Dover-Foxcroft (070)	10,392,311	3,569,848	19,090	187	161	26
Greenville (090)	7,924,891	1,872,315	24,004	78	78	0
Gulford (100)	102,057,166	28,713,108	23,809	1,206	711	495
Milo (140)	26,058,846	5,553,167	17,913	310	193	117
<u>SAGADAHOC (23)</u>	-	-	-	-	-	-
<u>SOMERSET (25)</u>	1,138,825,575	146,976,232	29,431	4,994	3,520	1,474
<u>Major Industry</u>						
DURABLE GOODS	248,693,727	41,626,921	21,580	1,929	1,397	532
Lumber & Wood Products (24)	160,045,230	31,160,929	21,328	1,461	1,182	279
NONDURABLE GOODS	890,131,848	105,349,311	34,372	3,065	2,123	942
Food (20)	10,556,700	987,688	23,516	42	37	5
Apparel (23)	8,890,377	3,680,391	18,041	204	65	139
Paper (26)	676,662,000	69,633,677	56,066	1,242	1,085	157
Printing & Publishing (27)	3,177,570	1,095,461	27,387	40	40	0
Leather (31)	189,258,277	29,074,930	19,500	1,491	850	641
<u>Minor Civil Division</u>						
Anson (010)	38,340,251	6,611,160	23,279	284	253	31
Bingham (030)	9,793,757	3,019,429	15,726	192	154	38
Detroit (100)	8,783,598	796,644	20,427	39	34	5
Harmony (130)	1,411,921	588,621	15,490	38	32	6
Jackman (160)	16,199,116	3,610,788	23,913	151	151	0
Pittsfield (240)	118,277,421	17,532,747	20,015	876	409	467

TABLE 6 (Continued)

**CENSUS OF MAINE MANUFACTURES
BY COUNTY, MAJOR INDUSTRY & MINOR CIVIL DIVISION, 1995**

COUNTY	Value of Product \$	Gross Wages \$	Average Wage \$	Number of Workers		
				Total	Male	Female
WALDO (27)	124,208,253	28,579,651	19,155	1,492	1,009	483
<u>Major Industry</u>						
DURABLE GOODS	34,207,735	11,593,106	23,140	501	410	91
Lumber & Wood Products (24)	27,075,545	8,767,890	24,288	361	270	91
Stone, Clay, & Glass (32)	2,564,000	1,137,730	19,616	58	58	0
Transportation Equipment (37)	2,718,331	889,425	19,335	46	46	0
NONDURABLE GOODS	90,000,518	16,986,545	17,141	991	599	392
Food (20)	39,074,630	7,487,773	14,946	501	284	217
Apparel (23)	16,386,853	2,748,620	18,826	146	54	92
Printing & Publishing (27)	1,440,579	514,592	17,153	30	30	0
Misc. Mfg. Industries (39)	996,035	273,739	10,950	25	25	0
<u>Minor Civil Division</u>						
Belfast (010)	51,021,371	10,837,343	17,148	632	338	294
Brooks (030)	1,186,802	228,575	16,327	14	14	0
Lincolnville (110)	11,598,068	2,644,376	19,734	134	113	21
Monroe (120)	1,563,634	773,168	20,347	38	38	0
Searsmont (180)	22,084,145	4,541,678	24,030	189	169	20
Stockton Springs (200)	1,057,920	241,131	10,961	22	22	0
Unity (240)	5,650,803	1,186,812	15,824	75	52	23
WASHINGTON (29)	504,896,460	58,623,079	24,851	2,359	1,814	545
<u>Major Industry</u>						
DURABLE GOODS	88,972,159	11,716,667	27,765	422	398	24
Lumber & Wood Products (24)	86,833,731	11,260,529	28,293	398	374	24
NONDURABLE GOODS	415,924,301	46,906,412	24,216	1,937	1,416	521
<u>Minor Civil Division</u>						
Cherryfield (100)	28,486,890	3,600,272	14,816	243	124	119
Danforth (170)	8,998,435	1,560,876	17,941	87	87	0
East Machias (200)	6,882,168	989,083	14,986	66	66	0
Eastport (210)	21,750,062	4,376,692	20,262	216	164	52
Princeton (370)	6,920,746	1,320,886	20,013	66	48	18

**TABLE 6 (Continued) CENSUS OF MAINE MANUFACTURES
BY COUNTY, MAJOR INDUSTRY & MINOR CIVIL DIVISION, 1995**

COUNTY	Value of Product \$	Gross Wages \$	Average Wage \$	Number of Workers		
				Total	Male	Female
YORK (31)	1,822,287,218	345,306,553	28,838	11,974	8,425	3,549
<u>Major Industry</u>						
DURABLE GOODS	1,131,814,132	219,300,932	30,045	7,299	5,091	2,208
Lumber & Wood Products (24)	77,609,951	10,658,812	25,439	419	394	25
Furniture & Fixtures (25)	72,668,023	16,459,994	29,873	551	464	87
Fabricated Metals (34)	123,912,472	33,414,773	33,084	1,010	879	131
Machinery, incl. Computers (35)	48,609,610	14,691,393	32,503	452	363	89
Electronic Eqpt., ex. Comps. (36)	325,902,780	68,509,283	25,086	2,731	1,166	1,565
NONDURABLE GOODS	690,473,086	126,005,621	26,953	4,675	3,334	1,341
Food (20)	7,378,731	1,820,837	20,232	90	86	4
Textiles (22)	59,579,504	16,963,401	24,164	702	409	293
Paper (26)	22,640,668	7,179,722	28,950	248	131	117
Printing & Publishing (27)	94,858,351	21,227,315	22,534	942	701	241
Rubber & Plastics (30)	221,183,145	40,725,650	32,042	1,271	846	425
<u>Minor Civil Division</u>						
Alfred (020)	2,878,762	1,086,109	30,170	36	36	0
Arundel (030)	2,047,414	488,149	18,775	26	25	1
Biddeford (050)	211,726,310	56,232,675	26,252	2,142	1,407	735
Buxton (060)	561,469	106,844	15,263	7	7	0
Cornish (070)	3,256,250	901,862	15,862	59	59	0
Elliot (090)	3,522,948	1,149,347	17,682	65	65	0
Hollis (100)	11,990,529	2,857,576	30,727	93	91	2
Kennebunk (110)	142,270,080	28,159,970	25,859	1,089	502	587
Kennebunkport (120)	7,926,354	2,483,694	27,597	90	90	0
Kittery (130)	45,587,514	10,220,707	35,123	291	208	83
East Lebanon (140)	2,584,687	507,880	16,383	31	31	0
Limerick (150)	52,325,740	4,783,817	27,493	174	164	10
Parsonsfield (210)	15,282,761	4,299,091	21,389	201	168	33
Saco (220)	156,029,099	31,610,111	33,844	934	745	189
Sanford (230)	425,660,012	92,054,226	26,987	3,411	2,026	1,385
Waterboro (260)	2,252,938	697,101	19,364	36	36	0
York (280)	11,015,546	2,670,251	22,068	121	121	0

NOTE: '-' indicates nondisclosable county

TABLE 7

CENSUS OF MAINE MANUFACTURES BY ECONOMIC AREA, 1995

AREA	NUMBER REPORTING	VALUE OF PRODUCT			EMPLOYMENT			UNIONIZED WORKERS	WAGES	
		\$	% CHANGE FROM 1990	1994	TOTAL	MALE	FEMALE		GROSS	AVERAGE
Augusta (12)	77	519,144,797	26.8	-6.4	3,171	2,334	837	1,004	\$ 79,640,810	\$ 25,115
Bangor (20)	85	798,091,046	10.4	9.7	4,226	3,337	889	1,116	121,123,722	28,662
Bath - Brunswick (06)	-	-	-	-	-	-	-	-	-	-
Belfast (16)	71	124,208,253	57.0	2.0	1,492	1,009	483	50	28,579,651	19,155
Biddeford (03)	119	520,255,564	26.0	2.1	4,283	2,771	1,512	813	119,017,329	27,788
Boothbay Harbor - Wiscasset (08)	66	43,377,463	27.1	10.2	552	505	47	0	11,601,521	21,017
Calais - Eastport (22)	90	504,896,460	48.1	37.0	2,359	1,814	545	698	58,623,079	24,851
Caribou - Presque Isle (30)	78	269,187,846	-17.6	2.0	1,855	1,474	381	213	41,218,382	22,220
Central Penobscot (21)	19	53,646,237	62.5	38.1	203	187	16	124	5,761,715	28,383
Dover-Foxcroft (24)	49	153,129,649	-27.8	-43.6	1,910	1,240	670	35	42,530,156	22,267
Ellsworth (17)	121	629,380,220	36.6	29.1	2,740	2,291	449	1,014	94,386,137	34,447
Farmington (14)	88	674,620,830	-0.1	5.5	3,892	2,839	1,053	266	114,976,601	29,542
Fort Kent - Allagash (29)	50	58,029,673	-5.7	-7.0	628	419	209	20	11,897,107	18,944
Greenville (23)	14	12,327,593	-0.6	-39.5	115	115	0	13	2,670,433	23,221
Houlton (28)	33	51,978,823	34.6	-5.0	473	388	85	49	9,282,825	19,625
Kittery - York (01)	58	783,834,557	4.1	-3.5	3,633	3,026	607	4	118,776,771	32,694
Lewiston - Auburn (07)	181	1,026,322,426	35.7	2.2	8,595	6,076	2,519	458	210,018,534	24,435
Lincoln - Howland (25)	57	180,776,981	8.2	15.3	1,085	1,010	75	523	35,228,924	32,469
Livermore Falls (11)	17	32,812,321	201.0	9.8	456	320	136	0	9,542,293	20,926
Madawaska - Van Buren (31)	-	-	-	-	-	-	-	-	-	-
Millinocket - East Millinocket (26)	-	-	-	-	-	-	-	-	-	-
Norway - Paris (10)	78	108,521,137	-1.3	-10.4	1,555	1,190	365	93	33,168,417	21,330
Patten - Island Falls (27)	32	53,492,113	13.7	1.9	450	419	31	114	9,163,280	20,363
Portland (04)	358	1,604,471,637	9.2	4.6	12,612	9,891	2,721	2,085	410,188,837	32,524
Rockland (09)	135	307,062,645	18.6	-0.3	2,811	2,196	615	58	66,855,465	23,784
Rumford (13)	-	-	-	-	-	-	-	-	-	-
Sanford (02)	76	486,738,232	41.8	13.0	3,696	2,301	1,395	60	99,314,325	26,871
Sebang Lakes Region (05)	77	190,077,123	25.7	5.7	1,836	1,341	495	220	41,905,124	22,824
Skowhegan (18)	127	1,138,825,575	29.8	13.0	4,994	3,520	1,474	969	146,976,232	29,431
Southwest Penobscot (19)	39	163,122,321	-19.6	-28.8	2,129	1,199	930	35	43,090,546	20,240
Waterville (15)	48	334,045,998	2.2	19.6	2,391	1,666	725	1,564	81,008,546	33,881

NOTE: The total of the economic areas may not be equal to the total for the State due to the presence of nonclassifiable establishments and nondisclosable economic areas.
 - indicates nondisclosable areas.

TABLE 8

MAINE CAPITAL EXPENDITURES BY ECONOMIC AREA, 1995

AREA	PLANT MODERNIZATION & EQUIPMENT						FOREIGN TRADE	
	TOTAL	NEW STRUCTURES	EXISTING STRUCTURES	EQUIPMENT	PLANNED		IMPORTS	EXPORTS
					1996	1997		
	\$	\$	\$	\$	\$	\$	\$	\$
Augusta (12)	6,397,944	1,150,769	100,000	5,147,175	8,421,553	4,576,000	19,029,952	5,080,704
Bangor (20)	54,709,711	6,774,079	0	47,935,632	45,141,599	25,383,000	55,327,497	88,592,463
Bath - Brunswick (06)	-	-	-	-	-	-	-	-
Belfast (16)	3,972,263	1,123,604	401,794	2,446,865	2,907,640	1,170,640	282,134	1,917,305
Biddeford (03)	24,156,455	2,217,159	14,984	21,924,312	18,073,175	12,531,282	16,330,282	68,889,247
Boothbay Harbor - Wiscasset (08)	1,479,986	173,536	0	1,306,450	2,140,500	1,008,000	130,000	4,257,556
Calais - Eastport (22)	33,739,478	1,341,905	0	32,397,573	43,658,700	14,295,275	10,642,475	172,930,335
Caribou - Presque Isle (30)	12,055,618	1,127,979	169,430	10,758,209	8,068,000	11,037,000	23,839,340	9,193,878
Central Penobscot (21)	922,750	0	0	922,750	1,028,000	4,463,000	0	0
Dover-Foxcroft (24)	21,048,652	7,029,794	1,574	14,017,284	20,017,284	1,878,886	3,049,946	13,673,660
Ellsworth (17)	18,838,154	5,032,546	0	13,805,608	22,149,105	78,265,888	107,265,888	8,857,397
Farmington (14)	66,683,995	4,868,996	0	61,814,999	187,411,113	57,922,100	44,581,015	43,137,264
Fort Kent - Allagash (29)	5,181,477	1,588,797	0	3,592,680	1,511,500	1,690,000	497,700	16,092,099
Greenville (23)	487,024	11,100	0	475,924	200,000	100,000	82,000	4,422,233
Houlton (28)	1,331,367	128,000	0	1,203,367	1,111,250	600,000	6,720,974	1,076,388
Kittery - York (01)	20,109,703	7,663,851	0	12,445,852	15,751,344	14,437,500	3,053,707	77,156,988
Lewiston - Auburn (07)	47,823,582	4,012,223	518,225	43,293,134	38,868,200	27,777,588	39,194,671	66,790,560
Lincoln - Howland (25)	11,231,071	1,636,803	0	9,594,268	4,804,909	4,096,500	4,357,606	2,304,034
Livermore Falls (11)	1,154,791	47,843	0	1,106,948	130,500	166,700	3,000,000	718,000
Madawaska - Van Buren (31)	-	-	-	-	-	-	-	-
Millinocket - East Millinocket (26)	-	-	-	-	-	-	-	-
Norway - Paris (10)	7,095,616	1,082,792	43,500	5,969,324	3,924,434	2,872,000	5,685,097	2,985,082
Patten - Island Falls (27)	1,874,327	115,000	0	1,759,327	4,860,500	2,495,000	10,311,570	89,865
Portland (04)	164,745,265	25,178,405	4,556,030	135,010,830	217,756,030	343,927,960	73,637,719	271,316,187
Rockland (09)	11,993,905	2,926,207	938,318	8,129,380	13,813,604	7,919,000	34,306,422	61,924,697
Rumford (13)	-	-	-	-	-	-	-	-
Sanford (02)	23,050,581	1,807,131	7,000	21,236,450	32,801,312	16,819,000	12,833,777	124,301,686
Sebago Lakes Region (05)	5,349,500	371,256	37,000	4,941,244	5,736,558	3,676,929	2,380,476	15,496,331
Skowhegan (18)	49,985,972	1,174,751	57,113	48,754,108	65,225,727	54,103,221	52,938,450	95,999,042
Southwest Penobscot (19)	5,444,729	165,580	31,176	5,247,973	3,891,264	2,333,764	441,585	5,356,280
Waterville (15)	12,714,406	770,854	0	11,943,552	19,211,968	10,058,600	9,898,109	12,893,695

NOTE: The total of these economic areas may not be equal to the total for the State due to the presence of nonclassifiable establishments and nondisclosable economic areas.

TABLE 9

CENSUS OF MAINE MANUFACTURES
BY ECONOMIC AREA & MAJOR INDUSTRY, 1995

AREA	Value of Product \$	Gross Wages \$	Average Wage \$	Number of Workers		
				Total	Male	Female
AUGUSTA (12)	519,144,797	79,640,810	25,115	3,171	2,334	837
DURABLE GOODS	313,335,004	31,831,334	26,637	1,195	914	281
Fabricated Metals (34)	34,936,944	7,642,652	28,411	269	206	63
NONDURABLE GOODS	205,809,793	47,809,476	24,195	1,976	1,420	556
Food (20)	46,673,305	6,162,315	27,267	226	189	37
Textiles (22)	90,475,412	21,118,102	23,569	896	624	272
Paper (26)	20,472,132	4,783,281	31,677	151	141	10
Printing & Publishing (27)	35,569,322	11,661,257	24,396	478	329	149
BANGOR (20)	798,091,046	121,123,722	28,662	4,226	3,337	889
DURABLE GOODS	270,412,598	47,152,855	28,151	1,675	1,356	319
Stone, Clay & Glass (32)	7,214,155	3,432,853	27,463	125	122	3
Electronic Eqpt., ex. Comps. (36)	36,145,100	8,417,368	25,900	325	181	144
Transportation Equipment (37)	73,472,455	10,786,940	28,613	377	277	100
NONDURABLE GOODS	527,678,448	73,970,867	28,997	2,551	1,981	570
Printing & Publishing (27)	35,071,124	13,122,241	26,403	497	396	101
Leather (31)	31,121,626	5,783,706	13,085	442	201	241
BATH-BRUNSWICK (06)	-	-	-	-	-	-
BELFAST (16)	124,208,253	28,579,651	19,155	1,492	1,009	483
DURABLE GOODS	34,207,735	11,593,106	23,140	501	410	91
Lumber & Wood Products (24)	27,075,545	8,767,890	24,288	361	270	91
Stone, Clay, & Glass (32)	2,564,000	1,137,730	19,616	58	58	0
Machinery, incl. Computers (35)	1,018,422	513,260	25,663	20	20	0
Transportation Equipment (37)	2,718,331	889,425	19,335	46	46	0
NONDURABLE GOODS	90,000,518	16,986,545	17,141	991	599	392
Food (20)	39,074,630	7,487,773	14,946	501	284	217
Textiles (22)	21,762,125	3,654,006	16,685	219	148	71
Apparel (23)	16,386,853	2,748,620	18,826	146	54	92
BIDDEFORD (3)	520,255,564	119,017,329	27,788	4,283	2,771	1,512
DURABLE GOODS	239,192,572	64,515,749	27,917	2,311	1,559	752
Stone, Clay & Glass (32)	3,135,631	1,125,138	25,571	44	44	0
Fabricated Metals (34)	68,880,079	19,945,740	32,860	607	559	48
Machinery incl. Computers (35)	34,057,749	10,034,228	33,899	296	211	85
Electronic Eqpt., ex. Comps. (36)	97,647,517	22,796,760	23,599	966	428	538
Transportation Equipment (37)	14,692,100	4,211,228	25,678	164	118	46
NONDURABLE GOODS	281,062,992	54,501,580	27,638	1,972	1,212	760
Printing & Publishing (27)	10,627,959	3,839,371	16,766	229	179	50
Rubber & Plastics (30)	129,476,742	20,802,640	33,391	623	341	282
Miscellaneous (39)	476,936	16,451	5,484	3	3	0
BOOTHBAY HBR-WISCASSET (08)	43,377,463	11,601,521	21,017	552	505	47
DURABLE GOODS	30,203,663	8,522,432	23,739	359	329	30
Machinery, incl. Computers (35)	6,620,471	2,136,596	29,268	73	73	0
Transportation Equipment (37)	9,215,396	3,187,304	23,965	133	128	5
NONDURABLE GOODS	13,173,800	3,076,089	15,954	193	176	17
Food (20)	5,605,487	360,451	10,013	36	36	0
Printing & Publishing (27)	3,209,923	1,250,036	18,116	69	69	0
CALAIS-EASTPORT (22)	504,896,460	58,623,079	24,851	2,359	1,814	545
DURABLE GOODS	88,972,159	11,716,667	27,765	422	398	24
Lumber & Wood Products (24)	86,833,731	11,260,529	28,293	398	374	24
NONDURABLE GOODS	415,924,301	46,906,412	24,216	1,937	1,416	521

TABLE 9 (Continued)

**CENSUS OF MAINE MANUFACTURES
BY ECONOMIC AREA & MAJOR INDUSTRY, 1995**

AREA	Value of Product \$	Gross Wages \$	Average Wage \$	Number of Workers		
				Total	Male	Female
<u>CARIBOU-PRESQUE ISLE (30)</u>	269,187,846	41,218,382	22,220	1,855	1,474	381
DURABLE GOODS	123,275,093	20,753,911	24,766	838	761	77
Lumber & Wood Products (24)	114,483,896	18,772,438	26,109	719	644	75
Fabricated Metals (34)	3,511,648	968,189	16,410	59	59	0
Machinery incl. Computers (35)	2,099,796	549,536	17,727	31	31	0
NONDURABLE GOODS	145,912,753	20,464,471	20,122	1,017	713	304
Printing & Publishing (27)	4,985,466	1,521,199	17,092	89	55	34
<u>CENTRAL PENOBSCOT (21)</u>	53,646,237	5,761,715	28,383	203	187	16
<u>DOVER-FOXCROFT (24)</u>	153,129,649	42,530,156	22,267	1,910	1,240	670
DURABLE GOODS	68,868,921	22,174,665	21,301	1,041	754	287
Lumber & Wood Products (24)	31,333,422	8,664,659	22,332	388	324	64
Stone, Clay, & Glass (32)	1,881,486	869,149	21,729	40	40	0
NONDURABLE GOODS	84,260,728	20,355,491	23,424	869	486	383
<u>ELLSWORTH (17)</u>	629,380,220	94,386,137	34,447	2,740	2,291	449
<u>FARMINGTON (14)</u>	674,620,830	114,976,601	29,542	3,892	2,839	1,053
DURABLE GOODS	75,273,973	21,131,722	22,747	929	737	192
Lumber & Wood Products (24)	70,990,880	20,043,289	23,145	866	674	192
Fabricated Metals (34)	2,766,018	630,304	18,538	34	34	0
NONDURABLE GOODS	599,346,857	93,844,879	31,672	2,963	2,102	861
Food (20)	678,344	132,353	9,454	14	14	0
Printing & Publishing (27)	4,102,973	1,558,909	19,733	79	79	0
Leather (31)	81,190,715	15,823,675	15,157	1,044	473	571
<u>FORT KENT-ALLAGASH (29)</u>	58,029,673	11,897,107	18,944	628	419	209
<u>GREENVILLE (23)</u>	12,327,593	2,670,433	23,221	115	115	0
<u>HOULTON (28)</u>	51,978,823	9,282,825	19,625	473	388	85
DURABLE GOODS	29,728,985	5,664,071	17,700	320	273	47
NONDURABLE GOODS	22,249,838	3,618,754	23,652	153	115	38
<u>KITTERY-YORK (01)</u>	783,834,557	118,776,771	32,694	3,633	3,026	607
DURABLE GOODS	518,267,122	79,993,900	36,544	2,189	1,844	345
Lumber & Wood Products (24)	4,128,653	1,147,557	19,450	59	59	0
Machinery, incl. Computers (35)	2,261,580	838,901	41,945	20	20	0
NONDURABLE GOODS	265,567,435	38,782,871	26,858	1,444	1,182	262
Apparel (23)	401,232	81,875	11,696	7	7	0
<u>LEWISTON-AUBURN (07)</u>	1,026,322,426	210,018,534	24,435	8,595	6,076	2,519
DURABLE GOODS	216,769,958	59,840,188	28,267	2,117	1,897	220
Lumber & Wood Products (24)	40,117,458	8,811,545	23,687	372	348	24
Furniture (25)	14,229,714	4,061,860	24,617	165	129	36
Stone, Clay, & Glass (32)	16,935,670	5,563,366	22,343	249	242	7
Fabricated Metals (34)	21,810,756	5,713,944	31,744	180	174	6
Machinery, incl. Computers (35)	21,739,101	7,107,118	26,226	271	271	0

TABLE 9 (Continued)

**CENSUS OF MAINE MANUFACTURES
BY ECONOMIC AREA & MAJOR INDUSTRY, 1995**

AREA	Value of Product \$	Gross Wages \$	Average Wage \$	Number of Workers		
				Total	Male	Female
LEWISTON-AUBURN (07) cont'd.						
NONDURABLE GOODS	809,552,468	150,178,346	23,183	6,478	4,179	2,299
Food (20)	147,198,731	19,966,502	34,425	580	485	95
Textiles (22)	113,574,147	22,457,506	25,064	896	677	219
Paper (26)	196,966,313	24,745,130	27,556	898	560	338
Printing & Publishing (27)	66,273,609	16,400,610	21,523	762	520	242
Rubber & Plastics (30)	181,217,001	33,002,949	27,388	1,205	837	368
Leather (31)	92,242,277	28,624,120	15,089	1,897	911	986
Miscellaneous (39)	8,052,821	3,104,336	22,657	137	87	50
LINCOLN-HOWLAND (25)	200,126,981	35,228,924	32,426	1,085	1,010	75
LIVERMORE FALLS (11)	32,812,321	9,542,293	20,926	456	320	136
DURABLE GOODS	13,872,575	3,136,606	22,404	140	138	2
NONDURABLE GOODS	18,939,746	6,405,687	20,271	316	182	134
MADAWASKA-VAN BUREN (31)	-	-	-	-	-	-
MILLINOCKET-E. MLNCKT (26)	-	-	-	-	-	-
NORWAY-PARIS (10)	108,521,137	33,168,417	21,330	1,555	1,190	365
DURABLE GOODS	83,182,405	24,003,872	20,256	1,185	915	270
Lumber & Wood Products (24)	62,019,903	16,804,995	18,207	923	681	242
Furniture & Fixtures (25)	4,347,584	1,088,380	17,006	64	46	18
Machinery, incl. Computers (35)	15,949,914	5,899,113	33,518	176	166	10
NONDURABLE GOODS	25,338,732	9,164,545	24,769	370	275	95
PATTEN-ISLAND FALLS (27)	53,492,113	9,163,280	20,363	450	419	31
PORTLAND (04)	1,604,471,637	410,188,837	32,524	12,612	9,891	2,721
DURABLE GOODS	533,634,822	188,306,642	35,138	5,359	4,164	1,195
Lumber & Wood Products (24)	67,525,558	14,099,114	26,353	535	436	99
Stone, Clay & Glass (32)	11,763,599	3,019,890	25,592	118	116	2
Fabricated Metals (34)	145,502,021	31,945,546	32,631	979	833	146
Machinery, incl. Computers (35)	135,006,813	40,530,205	32,978	1,229	1,065	164
Electronic Eqpt., ex. Comps. (36)	154,514,490	91,214,722	41,442	2,201	1,459	742
Transportation Equipment (37)	3,144,017	1,801,281	22,238	81	81	0
Measuring Equipment (38)	9,485,010	3,977,507	24,859	160	118	42
NONDURABLE GOODS	1,070,836,815	221,882,195	30,592	7,253	5,727	1,526
Food (20)	393,142,952	51,264,043	25,366	2,021	1,571	450
Textiles (22)	5,136,211	1,363,840	21,310	64	64	0
Apparel (23)	9,074,864	2,690,824	18,430	146	142	4
Printing & Publishing (27)	149,072,762	46,489,322	28,295	1,643	1,227	416
Rubber & Plastics (30)	39,611,320	7,820,969	23,139	338	287	51
Leather (31)	64,817,056	11,709,953	18,211	643	333	310
Miscellaneous (39)	13,412,787	4,088,539	21,184	193	193	0
ROCKLAND (09)	307,062,645	66,855,465	23,784	2,811	2,196	615
DURABLE GOODS	153,364,783	38,289,281	24,529	1,561	1,252	309
Stone, Clay & Glass (32)	27,524,323	4,407,782	25,627	172	163	9
Fabricated Metals (34)	16,987,982	5,363,758	21,201	253	234	19
Machinery, incl. Computers (35)	40,120,719	7,856,171	28,058	280	265	15
Electronic Eqpt., ex. Comps. (36)	41,136,116	12,165,617	25,612	475	227	248
Transportation Equipment (37)	17,909,716	6,895,957	22,536	306	288	18

TABLE 9 (Continued)

**CENSUS OF MAINE MANUFACTURES
BY ECONOMIC AREA & MAJOR INDUSTRY, 1995**

AREA	Value of Product \$	Gross Wages \$	Average Wage \$	Number of Workers		
				Total	Male	Female
ROCKLAND (09) continued						
NONDURABLE GOODS	153,697,862	28,566,184	22,853	1,250	944	306
Food (20)	24,302,506	5,051,074	16,725	302	229	73
Apparel (23)	3,841,149	1,385,971	23,491	59	59	0
Printing & Publishing (27)	30,051,324	7,516,512	19,728	381	329	142
Miscellaneous (39)	3,813,377	1,150,327	19,833	58	58	0
RUMFORD (13)	-	-	-	-	-	-
SANFORD (02)	486,738,232	99,314,325	26,871	3,696	2,301	1,395
DURABLE GOODS	359,310,619	70,971,955	27,109	2,618	1,521	1,097
Lumber & Wood Products (24)	59,145,297	4,729,277	26,129	181	168	13
Stone, Clay, & Glass (32)	9,344,946	3,665,132	33,319	110	106	4
Fabricated Metals (34)	23,412,180	4,581,972	34,194	134	134	0
Machinery, incl. Computers (35)	12,184,029	3,786,806	28,050	135	131	4
Electronic Eqpt., ex. Comps. (36)	226,755,263	45,508,542	25,901	1,757	730	1,027
NONDURABLE GOODS	127,427,613	28,342,370	26,292	1,078	780	298
Textiles (22)	19,493,669	5,895,212	19,585	301	168	133
Printing & Publishing (27)	8,764,630	990,694	22,015	45	45	0
Rubber & Plastics (30)	91,706,403	19,971,706	30,745	648	505	143
SEBAGO LAKES REGION (05)	190,077,123	41,905,124	22,824	1,836	1,341	495
DURABLE GOODS	89,512,957	24,387,732	25,834	944	815	129
Lumber & Wood (24)	49,089,836	11,177,585	24,729	452	395	57
Fabricated Metals (34)	1,076,723	268,472	14,130	19	19	0
Machinery, incl. Computers (35)	16,189,116	6,235,809	36,467	171	148	23
NONDURABLE GOODS	100,564,166	17,517,392	19,638	892	526	366
Apparel (23)	3,149,662	1,008,934	12,456	81	81	0
Printing & Publishing (27)	1,749,332	521,614	17,387	30	30	04
SKOWHEGAN (18)	1,138,825,575	146,976,232	29,431	4,994	3,520	1,474
DURABLE GOODS	248,693,727	41,626,921	21,581	1,929	1,397	532
NONDURABLE GOODS	890,131,848	105,349,372	34,372	3,065	2,123	942
Food (20)	10,556,700	987,688	23,516	42	37	5
Apparel (23)	8,890,377	3,680,391	18,041	204	65	139
Paper (26)	676,662,000	69,633,677	56,066	1,242	1,085	158
Printing & Publishing (27)	3,177,570	1,095,491	27,387	40	40	0
Leather (31)	189,258,277	29,074,930	19,500	1,491	850	641
SOUTHWEST PENOBSCOT (19)	163,122,321	43,090,546	20,240	2,129	1,199	930
DURABLE GOODS	22,452,027	4,840,621	20,339	238	205	33
Lumber & Wood (24)	16,267,220	2,767,737	17,298	160	129	31
NONDURABLE GOODS	140,670,294	38,249,625	20,227	1,891	994	897
Printing & Publishing (27)	1,074,856	389,312	7,487	52	52	0
WATERVILLE (15)	334,045,998	81,008,546	33,881	2,391	1,666	725
DURABLE GOODS	53,994,225	16,394,171	33,802	485	462	23
Lumber & Wood Products (24)	5,136,715	1,954,110	21,240	92	89	3
Machinery, incl. Computers (35)	42,403,346	12,005,182	39,621	303	285	18
NONDURABLE GOODS	280,051,773	64,614,375	33,901	1,906	1,204	702
Printing & Publishing (27)	2,971,575	1,058,201	22,046	48	48	0

NOTE: The total of these economic areas may not be equal to the total for the State due to the presence of nonclassifiable establishments and nondisclosable economic areas.

'-' indicates nondisclosable areas.

TABLE 10

CENSUS OF MAINE MANUFACTURES BY PLANT SIZE, 1995

ESTABLISHMENTS EMPLOYING:	NUMBER REPORTING	VALUE OF PRODUCT			EMPLOYMENT			UNIONIZED WORKERS	WAGES	
		\$	% CHANGE FROM 1990 1994		TOTAL	MALE	FEMALE		GROSS	AVERAGE
0 - 50	1,996	1,597,595,141	5.2	-3.8	17,021	16,498	523	445	\$370,494,219	\$ 21,767
51 - 100	126	936,683,849	22.3	16.8	8,825	6,273	2,552	1,118	211,993,124	24,022
101 - 250	110	2,064,554,781	30.0	2.2	17,036	10,940	6,096	1,045	411,938,503	24,180
251 - 500	43	2,528,033,851	51.1	17.5	15,401	10,167	5,234	3,487	451,721,944	29,331
501 - 1000	16	2,351,104,628	0.2	1.3	10,106	7,216	2,890	4,782	330,134,660	32,667
1001 and Over	10	3,790,380,955	10.0	11.3	19,339	15,433	3,906	10,220	777,408,442	40,199
Inactive or Out of Business During 1995	194	22,261,128	-68.0	-25.7	403	355	48	0	6,193,211	15,368

ESTABLISHMENTS EMPLOYING:	PLANT MODERNIZATION & EQUIPMENT						FOREIGN TRADE	
					PLANNED			
	TOTAL	NEW STRUCTURES	EXISTING STRUCTURES	EQUIPMENT	1996	1997	IMPORTS	EXPORTS
	\$	\$	\$	\$	\$	\$	\$	\$
0 - 50	66,361,816	10,726,929	1,841,613	53,793,274	55,614,359	26,678,869	50,949,369	104,532,141
51 - 100	45,760,107	8,282,948	1,808,984	35,668,175	35,204,542	21,653,675	50,413,740	55,544,780
101 - 250	81,193,119	10,254,655	822,118	70,116,346	81,141,883	50,706,911	120,217,114	176,397,702
251 - 500	130,678,754	16,492,879	2,573,598	111,612,277	109,552,116	93,606,808	113,729,848	325,241,175
501 - 1000	139,182,107	17,152,805	0	122,029,302	163,673,924	92,487,000	92,412,287	296,399,761
1001 and Over	267,133,281	26,846,921	0	240,286,360	521,610,011	563,261,000	315,295,284	315,067,648
Inactive or Out of Business During 1995	372,075	39,207	0	332,868	329,454	67,388	8,000	1,562,500

APPENDIX A

Technical Notes and Definitions

ACTUAL DOLLARS (Real) are dollars that have not been adjusted for inflation and reflect the actual value.

ADJUSTED DOLLARS (Constant) are a measure of the cost of goods or services with the effects of inflation removed.

AVERAGE GROSS WAGES is the figure obtained by dividing GROSS WAGES by the TOTAL EMPLOYMENT.

DURABLE GOODS are manufactured products designed to withstand wear and decay; e.g., furniture, metals, machinery, transportation equipment.

EMPLOYMENT is the number of employees reported in each month, as of the payroll period including the 12th of the month, averaged at the establishment level over the full twelve months.

ESTABLISHMENT is defined as a single physical location where industrial operations are performed; it is, therefore, a place of business rather than a legal entity or company which may have units in many locations. Where appropriate (e.g., logging operations) combined reports have been assigned to no specific civil division, merely to the county in which said principal location is found. A small number of multi-county operations report on a statewide basis.

EXPENDITURES FOR PLANT MODERNIZATION AND EQUIPMENT (or Capital Expenditures) is the actual amount spent during the survey year and planned for the two succeeding years for three categories: New Structures and/or Additions or Alterations to Existing Structures, Purchase of Existing Structures, and Purchase of New or Used Machinery or Equipment. Land costs are excluded.

FOREIGN TRADE - EXPORTS is the sales value of goods manufactured at an establishment that are shipped to foreign countries either directly or via out-of-state agents. **IMPORTS** is the cost of materials imported from foreign countries for use in the manufacturing process at an establishment.

GROSS WAGES shows total earnings during the calendar year of all employees before deductions, as reported to the Maine Bureau of Employment Security for Unemployment Insurance taxes. Before 1976, executives were excluded and wages were reported directly to the Bureau of Labor Standards. Because various fringe benefits such as payroll taxes, insurance, etc. paid by employers, are excluded, this data does not represent total labor costs on the part of the employer.

NONDURABLE GOODS are manufactured products that have a shorter life expectancy than durable goods; e.g., food, textiles, paper products, leather.

SPECIAL STUDIES from Census data are available upon written request to Alan C. Hinsey, Director, Bureau of Labor Standards, 45 State House Station, Augusta, Maine 04333-0045. The Bureau reserves the right to decline any request or to charge for costs incurred.

STANDARD INDUSTRIAL CLASSIFICATION (SIC) The Standard Industrial Classification system as compiled by the Executive Office of the President, Office of Management and Budget, is used to determine the industry title applicable to each establishment. Descriptions of major industry groups may be found in Appendix B. Each establishment has been classified according to its principal activity.

VALUE OF PRODUCT is the selling price of all goods manufactured or processed (including inventories) during the calendar year. If industrial operations were on a contractual basis, the total of amounts received for contract work or services performed has been included.

WORKERS UNDER UNION CONTRACT is the number of workers organized under a union contract and/or a collective bargaining agreement. It represents the number from one representative payroll period; the comparative figure for NUMBER OF WORKERS is an average for the year.

APPENDIX A (Continued)

Shown below is a copy of the 1995 Census of Maine Manufactures form mailed to Maine's manufacturing establishments in March, 1996.

State of Maine
Bureau of Labor Standards
45 State House Station
Augusta, Maine 04333
Telephone No. 207-624-6446

IMPORTANT: The filing of this report is required of all manufacturers and processors in the State of Maine under Title 26, Secs. 42, 43, 48, RS 1964. Penalties for failure or neglect to file are \$25 to \$100 fine, imprisonment up to 30 days or both. When, for any reason, it is impossible to furnish exact answers to any inquiry, make the best possible estimate and add the letter "E" to indicate so. Please read the instructions on the back of this report.

RETAIN THIS COPY FOR YOUR FILES

COMPLETE AND RETURN THIS REPORT BY
April 30, 1996

Keep Unlabeled Copy For Your Files
Please Make Necessary Changes
To Address Label

CENSUS OF MAINE MANUFACTURES 1995

I. ESTABLISHMENTS COVERED IN THIS REPORT			
If this report covers two or more establishments in different locations, please give approximate percent of operation in each.			
(City or Town name if different from mailing address)	(County)	(Number of Units)	(Approximate % of Operation)

II. DESCRIPTION, QUANTITY, AND VALUE OF PRODUCT					
A. Description of Principal Products Produced (List Items Separately)	B. Principal Materials Used for Each Product Listed	C. Was Material used Produced in this Establishment?		D. Quantity Produced Indicate Unit Measure (e.g. tons, lbs, cords, cartons, etc.)	E. Gross Value of Product (Omit Cents)
		Yes	No		
1.					\$
2.					
3.					
4.					
5.					
6. All Other Products					
7. Receipts for work done by you on material owned by others, etc. (Contract or Job work)					
8. Receipts for custom work, repairing or installation of your own product (Sales of scrap, waste recovery)					
9. Re-sale of purchased products not manufactured or processed by you					
10. TOTAL OF LINES 1-9					

III. CAPITAL EXPENDITURES (excluding land costs)	Amount Actually Spent in 1995	Amount of Planned Expenditures for	
		1996	1997
A. New Structures, Additions, or Alterations to Existing Structures	\$	\$	\$
B. Purchase of Existing Structures			
C. Purchase of New or Used Machinery and Equipment			

IV. EXPORTS - IMPORTS (Foreign Trade)	
A. Estimated Value of Exports \$	B. Estimated Value of Imports \$

V. UNION STATUS	
Is this establishment organized under a union contract and/or collective bargaining agreement? <input type="checkbox"/> No <input type="checkbox"/> Yes	
If Yes, please fill in the following:	
Name of Union _____	
Number of workers covered by union contract _____	

VI. TEMPORARY CONTRACT LABOR												
The object of this question is to determine the number of temporary contract workers contracted through employment agencies used in manufacturing in a manner that is as close as possible to that used to report regular employees. The monthly number of workers should be for the week including the 12th of the month.												
Total cost of temporary contract labor purchased during the year: \$												
	JAN	FEB	MAR	APRIL	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
Male												
Female												
Total												

APPENDIX A (Continued)

VII. DEFENSE RELATED ACTIVITIES

1. Does any of your production include work done for the defense industry? Yes ☐ No ☐
2. What percentage of your gross value of product is defense related? _____ %
 - a. Produced under contract with Defense Dept. Agencies? _____ %
 - b. Produced under subcontract with other defense contractors? _____ %
3. How does your company expect to respond to declining defense orders?

New products _____	Downsize _____	Not applicable _____
New markets _____	Other _____	

VIII. PURCHASING AND SALES ACTIVITIES

1. What percentage of your total annual purchases are from companies located in Maine? _____ %
2. What percentage of your total annual sales are made to companies located in Maine? _____ %

INSTRUCTIONS and EXPLANATION NOTES

GENERAL: If this establishment has been sold to others, or has gone out of business, return this form with the name and address of the successor, if any, and the date of such sale or discontinuance. This schedule must be filed to reflect manufacturing operations during the year even though addressee discontinued business during or after that year. **PARTIAL YEAR REPORTS ARE REQUIRED.** New firms organized or beginning operations during the year must also file.

The purpose of this report is to determine the condition of industry in the state for the calendar year under consideration and it is clear that the inclusion in our tabulation of reports for establishments filed under a fiscal year basis which do not reflect calendar year data can only operate to defeat this purpose. It is necessary therefore that this report be prepared to reflect calendar year operations, subject to this consideration: If, in the considered judgment of the responsible authority in the reporting manufacturer's organization, the financial data called for in the schedule do not materially differ, whether on a calendar or fiscal basis, fiscal year figures will be accepted as representative of the calendar year operations. **HOWEVER, THE NUMBER OF CONTRACT WORKERS AND COSTS SHOULD BE REPORTED ON A CALENDAR YEAR BASIS IN EVERY CASE.**

ITEM I: List cities or towns in which the establishments are located. Also indicate the number of establishments or separate production units located at that city or town which are covered or included within this report. If any change has taken place in the name, address, or location please make the necessary changes on the address label.

ITEM II: Describe and list separately your products as fully as possible in column (A). In column (B) indicate the basic materials used to make each item, and in column (C) check whether the basic materials were produced in the same establishment. Indicate in column (D) the quantity produced and also the unit of measure (example: cubic feet, cords, thousand board feet, quarts, gallons, pounds). In column (E) state manufacturer's selling value at this establishment of all goods produced during the year whether sold or not. **DO NOT** consider your annual sales as representing your product value unless they are identical. Sub-item 7 is found principally in the textile finishing, apparel, logging, and lumbering industries where certain operations are performed on materials owned by others - total receipts for such work should be reported.

ITEM III: The purpose of this inquiry is to determine the amounts invested or to be invested in the physical productive capacity of the State's manufacturing industries. It is highly important that we have an indication of the planned investment as well as that which has already been effected. The figures are confidential and released only in summary form.

ITEM IV: A. Enter the estimated sales value of goods manufactured at this establishment that were shipped to foreign countries, either directly or via out-of-state agents.

B. Enter the estimated cost of materials imported from foreign countries for use in the manufacturing process at this establishment.

PLEASE READ INSTRUCTIONS - If you have further questions, please contact this office.

**BUREAU OF LABOR STANDARDS
DIVISION OF RESEARCH AND STATISTICS
45 STATE HOUSE STATION
AUGUSTA, MAINE 04333-0045
TELEPHONE No. 207-624-6446**

PLEASE NOTE: THESE DATA ARE STRICTLY CONFIDENTIAL AND WILL NOT BE DIVULGED IN ANY WAY WHICH WILL REVEAL INDIVIDUAL INFORMATION. DATA ARE USED IN SUMMARY TABULATIONS ONLY.

According to law, the Director of the Bureau of Labor Standards may furnish a written or printed list of interrogatories and require full and complete answers thereto under oath. Pursuant thereto, I, the undersigned, have examined this report and to the best of my knowledge and belief it is a true and correct and complete return.

Name (print or type).....

(Date).....

Signature.....

Official Title.....

Telephone Number of Firm.....

APPENDIX B

Major Industry Descriptions, 1987 SIC

THE DIVISION AS A WHOLE

The manufacturing division includes establishments engaged in the mechanical or chemical transformation of materials or substances into new products. These establishments are usually described as plants, factories, or mills and characteristically use power driven machines and materials handling equipment. Establishments engaged in assembling component parts of manufactured products are also considered manufacturing if the new product is neither a structure nor other fixed improvement. Also included is the blending of materials, such as lubricating oils, plastics, resins, or liquors.

The materials processed by manufacturing establishments include products of agriculture, forestry, fishing, mining, and quarrying as well as products of other manufacturing establishments. The new product of a manufacturing establishment may be "finished" in the sense that it may be "semi-finished" to become a raw material for an establishment engaged in further manufacturing. For example, the product of the copper smelter is the raw material used in electrolytic refineries; refined copper is the raw material used by certain electrical equipment manufacturers.

The materials used by manufacturing establishments may be purchased directly from producers, obtained through customary trade channels, or secured without recourse to the market by transferring the product from one establishment to another which is under the same ownership. Manufacturing production is usually carried on for the wholesale market, for interplant transfer, or to order for industrial users, rather than for direct sale to the domestic consumer.

20 FOOD AND KINDRED PRODUCTS: This major group includes establishments manufacturing or processing food and beverages for human consumption and certain related products, such as manufactured ice, chewing gum, vegetable and animal fats and oils, and prepared feeds for animals and fowls.

22 TEXTILE MILL PRODUCTS: This major group includes establishments engaged in performing any of the following operations: (1) preparation of fiber and subsequent manufacturing of yarn, thread, braids, twine, and cordage; (2) manufacturing broad woven fabric, narrow woven fabric, knit fabric, and carpets and rugs from yarn; (3) dyeing and finishing fiber, yarn, fabric, and knit apparel; (4) coating, waterproofing, or otherwise treated fabric; (5) the integrated manufacture of knit apparel and other finished articles from yarn; and (6) the manufacture of felt goods, lace goods, nonwoven fabrics, and miscellaneous textiles.

This classification makes no distinction between the two types of organizations which operate in the textile industry:

(1) the "integrated" mill which purchases materials, produces textiles, and related articles within the establishment, and sells the finished products; and (2) the "contract" or "commission" mill which processes materials owned by others. Converters or other manufacturing industries; establishments which assign materials to contract mills for processing (other than knitting) are classified in nonmanufacturing industries; establishments which assign yarns to outside contractors or commission knitters for the production of knit products are also classified in this Group.

23 APPAREL AND OTHER FINISHED PRODUCTS MADE FROM FABRICS AND SIMILAR MATERIALS: This major group, known as the cutting-up and needle trades, includes establishments producing clothing and fabricating products by cutting and sewing purchased woven or knit textile fabrics and related materials, such as leather, rubberized fabrics, plastics, and furs. Included in the apparel industries are three types of establishments: (1) the "regular" or insider factories, (2) contract factories, and (3) apparel jobbers. The regular factories perform all of the usual manufacturing functions within their own plant; the contract factories manufacturing apparel from materials owned by others; and apparel jobbers perform the entrepreneurial functions of a manufacturing company, such as buying raw materials, designing and preparing samples, arranging for the manufacture of the garments from their materials and selling of the finished apparel.

Custom tailors and dressmakers not operating on a factory basis are classified in Retail Trade; establishments which purchase and resell finished garments but do not perform the functions of the apparel jobbers are classified in Wholesale Trade.

APPENDIX B (Continued)

24 LUMBER AND WOOD PRODUCTS, EXCEPT FURNITURE: This major group includes logging camps engaged in cutting timber and pulpwood; merchant sawmills, lath mills, shingle mills, cooperage stock mills, planing mills, and plywood mills and veneer mills engaged in producing lumber and wood basic materials; and establishments engaged in manufacturing finished articles made entirely or mainly of wood or wood substitutes. Certain types of establishments producing wood products are classified elsewhere. For example, furniture and office and store fixtures are classified in Major Group 25; musical instruments, toys, and playground equipment, and caskets in Major Group 39. Woodworking in connection with construction, in the nature of reconditioning and repair, or performed to individual order, is classified in nonmanufacturing industries.

25 FURNITURE AND FIXTURES: This major group includes establishments engaged in manufacturing household, office, public building, and restaurant furniture; and office and store fixtures. Establishments primarily engaged in the production of millwork and wood kitchen cabinets are classified in Major Group 24; cut stone and concrete furniture in Major Group 32; laboratory and hospital furniture in Major Group 38; beauty and barber shop furniture in Major Group 39; and woodworking to individual order or in the nature of reconditioning and repair in nonmanufacturing industries.

26 PAPER AND ALLIED PRODUCTS: This major group includes the manufacture of pulps from wood and other cellulose fibers and from rags; the manufacture of paper and paperboard; and the manufacture of paper and paperboard into converted products, such as paper coated off the paper machine, paper bags, paper boxes, and envelopes. Certain types of converted paper products are classified elsewhere, such as abrasive paper in Major Group 32; carbon paper in Major Group 39; and photosensitized and blueprint paper in Major Group 38.

27 PRINTING, PUBLISHING, AND ALLIED PRODUCTS: This major group includes establishments engaged in printing by one or more of the common processes, such as letter press, lithography, gravure, or screen; and those establishments which perform services for the printing trade, such as bookbinding, typesetting, engraving, photoengraving, and electrotyping. This major group also includes establishments engaged in publishing newspapers, books, and periodicals, regardless of whether or not they do their own printing. News syndicates are classified in Service Industries, and textile printing and finishing in Major Group 22.

28 CHEMICALS AND ALLIED PRODUCTS: This major group includes establishments producing basic chemicals and establishments manufacturing products by predominantly chemical processes. Establishments classified in this major group manufacture three general classes of products: (1) basic chemicals, such as acids, alkalies, salts, and organic chemicals; (2) chemical products to be used in further manufacture, such as synthetic fibers, plastics materials, dry colors, and pigments; (3) finished chemical products to be used for ultimate consumption, such as drugs, cosmetics, and soaps; or to be used as materials or supplies in other industries, such as paints, fertilizers, and explosives. The mining of natural rock salt is classified in mining industries. Establishments primarily engaged in manufacturing nonferrous metals and high percentage ferrous alloys are classified in Major Group 33; silicon carbide in Major Group 32; baking powder, other leavening compounds, and starches in Major Group 20; and artists' colors in Major Group 39. Establishments primarily engaged in packaging, repackaging, and bottling of purchased chemical products, but not engaged in manufacturing chemicals and allied products, are classified in trade industries.

29 PETROLEUM REFINING AND RELATED INDUSTRIES: This major group includes establishments primarily engaged in petroleum refining, manufacturing paving and roofing materials, and compounding lubricating oils and greases from purchased materials. Establishments manufacturing and distributing gas to consumers are classified in public utilities industries, and those primarily engaged in producing coke and by-products in Major Group 33.

30 RUBBER AND MISCELLANEOUS PLASTICS PRODUCTS: This major group includes establishments manufacturing from natural, synthetic, or reclaimed rubber, gutta-percha, balata, or gutta siak, rubber products such as tires, rubber footwear, mechanical rubber goods, heels and soles, flooring, and rubber sundries. This group also includes establishments primarily manufacturing tires, but establishments primarily recapping and retreading automobile tires are classified in Services. This group also includes establishments engaged in molding primary plastics for the trade, and manufacturing miscellaneous finished plastics products. The manufacture of elastic webbing is classified in Major Group 22; products made of elastic webbing and garments made from the rubberized fabrics in Major Group 23; and synthetic rubber in Major Group 28.

31 LEATHER AND LEATHER PRODUCTS: This major group includes establishments engaged in tanning, currying, and finishing hides and skins, and establishments manufacturing finished leather and artificial leather products and some similar products made of other materials. Leather converters are also included.

APPENDIX B (Continued)

32 STONE, CLAY, GLASS AND CONCRETE PRODUCTS: This major group includes establishments engaged in manufacturing flat glass and other glass products, cement, structural clay products, pottery, concrete and gypsum products, cut stone, abrasive and asbestos products, etc., from materials taken principally from the earth in the form of stone, clay, and sand. When separate reports are available for mines and quarries operated by manufacturing establishments classified in this major group, the mining quarrying activities other than those of Minerals, ground or treated, are classified herein with the manufacturing operations.

If separate reports are not available for crushing, grinding, and other preparation activities of Minerals, ground or treated, these establishments are classified in Mining.

33 PRIMARY METAL INDUSTRIES: This major group includes establishments engaged in the smelting and refining of ferrous and nonferrous metals from ore, pig, or scrap; in the rolling, drawing, and alloying of ferrous and nonferrous metals; in the manufacture of castings and other basic products of ferrous and nonferrous metals; and in the manufacture of nails, spikes, and insulated wire and cable. This major group also includes the production of coke. Establishments primarily engaged in manufacturing metal forgings or stampings are classified in Major Group 34.

34 FABRICATED METAL PRODUCTS, EXCEPT MACHINERY AND TRANSPORTATION EQUIPMENT: This major group includes establishments engaged in fabricating ferrous and nonferrous metal products such as metal cans, tinware, hand tools, cutlery, general hardware, and nonelectric heating apparatus, fabricated structural metal products, metal forgings, metal stampings, ordnance (except vehicles and guided missiles), and a variety of metal and wire products not elsewhere classified. Certain important segments of the metal fabricating industries are classified in other major groups, such as machinery in Major Groups 35 and 36; transportation equipment, including tanks, in Major Group 37; professional scientific and controlling instruments, watches and clocks in Major Group 38; and jewelry and silverware in Major Group 39. Establishments primarily engaged in producing ferrous and nonferrous metals and their alloys are classified in Major Group 33.

35 INDUSTRIAL AND COMMERCIAL MACHINERY AND COMPUTER EQUIPMENT: This major group includes establishments engaged in manufacturing industrial and commercial machinery and equipment and computers. Included are the manufacture of engines and turbines; farm and garden machinery; construction, mining, and oil field machinery; elevators; metalworking machinery; special industry machinery; computer and peripheral equipment and office machinery; and refrigeration and service industry machinery. Machines powered by built-in or detachable motors ordinarily are included in this major group, with the exception of electrical household appliances.

36 ELECTRONIC AND OTHER ELECTRICAL EQUIPMENT AND COMPONENTS, EXCEPT COMPUTER EQUIPMENT: This major group includes establishments engaged in manufacturing machinery, apparatus, and supplies for the generation, storage, transmission, transformation, and utilization of electrical energy. The manufacture of household appliances is included in this group, but industrial machinery and equipment powered by built-in or detachable electric motors is classified in Major Group 35. Establishments primarily engaged in manufacturing instruments for indicating, measuring, and recording electrical quantities are classified in Major Group 38.

37 TRANSPORTATION EQUIPMENT: This major group includes establishments engaged in manufacturing equipment for transportation of passengers and cargo by land, air and water. Important products produced by establishments classified in this major group include motor vehicles, aircraft, guided missiles and space vehicles, ships, boats, railroad equipment, and miscellaneous transportation equipment such as motorcycles, bicycles, and snowmobiles. Establishments primarily engaged in manufacturing mobile homes are classified in Major Group 24.

38 MEASURING, ANALYZING, AND CONTROLLING INSTRUMENTS, PHOTOGRAPHIC, MEDICAL, AND OPTICAL GOODS; WATCHES AND CLOCKS: This major group includes establishments engaged in Manufacturing instruments (including professional and scientific) for measuring, testing, analyzing, and controlling, and their associated sensors and accessories; optical instruments and lenses; surveying and drafting instruments; surgical, medical, and dental instruments, equipment, and supplies; ophthalmic goods; photographic equipment and supplies; and watches and clocks.

39 MISCELLANEOUS MANUFACTURING INDUSTRIES: This major group includes establishments primarily engaged in manufacturing products not classified in any other manufacturing major group. Industries in this group fall into the following categories: jewelry, silverware and plated ware; musical instruments; toys, sporting and athletic goods; pens, pencils, and other office and artists' materials, buttons, costume novelties, miscellaneous notions; brooms and brushes; caskets; and other miscellaneous manufacturing industries.

NOTE: More detailed definitions may be obtained directly from the Standard Industrial Classification Manual, 1987 Revision.

APPENDIX C

Geographic Definitions of Economic Areas

This publication has included a tabulation entitled "Economic Areas" since 1954. This series consists of thirty-one areas which were delineated on the basis of population and manufacturing employment cross-sectional evaluation. Only those towns with manufacturing businesses are listed below. A complete listing of the Maine Labor Market Areas can be found in the 1993 Maine Employment Statistical Handbook. It can be ordered by mailing a request to Maine Department of Labor, Labor Market Information Services, Attn: Publications Unit Manager, 20 Union St., Augusta, ME 04330-6826 (phone 207-287-2271). There is a charge for the publication. In 1987, a major reorganization of the economic areas was completed. Care should be exercised in making comparisons of these thirty-one areas with the earlier areas as there have been changes made in almost all of the regions.

Civil divisions are geographical units of government. Major civil divisions are counties; minor civil divisions are cities, towns, plantations, and townships. The civil division with the largest population is in bold letters, and the civil division with the most workers employed in manufacturing is underlined. The minor civil division contained in the areas are as follows:

Area No.	1994 Population	Town
1	49,200	Berwick, Eliot, Kittery, <u>N. Berwick</u> , S. Berwick, Wells, York
2	37,696	Acton, Alfred, Lebanon, Limerick, <u>Sanford</u> , Shapleigh, Waterboro
3	55,806	Arundel, <u>Biddeford</u> , Dayton, Kennebunk, Kennebunkport, Lyman, Saco
4	220,133	Buxton, Cape Elizabeth, Cumberland, Falmouth, Freeport, Gorham, Gray, Hollis, N. Yarmouth, Old Orchard Beach, Portland , Raymond, Scarborough, S. Portland, Standish, Westbrook, Windham, Yarmouth
5	25,152	Baldwin, <u>Bridgton</u> , Brownfield, Casco, Cornish, Denmark, Fryeburg, Hiram, Limington, Naples, Parsonfield, Porter
6	62,597	Arrowsic, Bath, Bowdoin, Bowdoinham, Brunswick , Durham, Georgetown, Harpswell, New Gloucester, Pownal, Topsham, West Bath, Woolwich
7	85,644	Auburn, Greene, <u>Lewiston</u> , Lisbon, Mechanic Falls, Poland, Sabattus
8	22,891	Boothbay, Boothbay Harbor, Bremen <u>Bristol</u> , Damariscotta, Edgecomb, Jefferson, Newcastle, Nobleboro, S. Bristol, Southport, Whitefield, Wiscasset
9	40,665	Appleton, Camden, Cushing, Friendship, North Haven, Owls Head Rockland , Rockport, St. George, S. Thomaston, Thomaston, Union, Vinalhaven, Warren, Washington, Waldoboro
10	27,576	Buckfield, Greenwood, Harrison, Hebron, Lovell, Minot, Norway , <u>Oxford</u> , Otisfield, Stoneham, Sumner, Sweden, Waterford, West Paris, Woodstock
11	10,029	Leeds, <u>Livermore Falls</u> , Turner
12	60,377	<u>Augusta</u> , Chelsea, Farmingdale, Gardiner, Hallowell, Monmouth, Pittston, Randolph, Readfield, Wayne, W. Gardiner, Windsor, Winthrop, Richmond
13	19,137	Adamstown Twp, Andover, Bethel, Canton, Dixfield, Hanover, Mexico, Newry, Parkertown Twp, Peru, Roxbury, <u>Rumford</u>
14	27,247	Avon, Beattie Twp, Carrabassett Valley, Carthage, Chesterville, Coburn Gore, Eustis, Farmington , <u>Jay</u> , Kingfield, New Sharon, New Vineyard, Phillips, Rangeley, Salem Twp, Strong, Temple, Wilton
15	52,867	Albion, Belgrade, Benton, China, Clinton, Mount Vernon, Oakland, Sidney, Unity Twp., Vassalboro, <u>Waterville</u> , Winslow

APPENDIX C (Continued)

Area No.	1994 Population	Town
16	33,166	Belfast , Belmont, Brooks, Burnham, Frankfort, Islesboro, Liberty, Lincolnville, Monroe, Montville, Morrill, Northport, Palermo, Prospect, Searsmont, Searsport, Stockton Springs, Swanville, Thorndike, Troy, Unity, Waldo, Winterport
17	44,339	Aurora, Bar Harbor, Blue Hill, Brooklin, Brooksville, Bucksport , Castine, Cranberry Isles, Dedham, Deer Isle, Ellsworth , Franklin, Gouldsboro, Hancock, Lamoine, Mariaville, Mount Desert, Orland, Penobscot, Sedgwick, Sorrento, Southwest Harbor, Stonington, Sullivan, Surry, Swans Island, Tremont, Trenton, Winter Harbor
18	47,153	Anson, Athens, Bingham, Cambridge, Canaan, Caratunk Plt., Comstock Twp., Detroit, Embden, Fairfield, Harmony, Hartland, Highland Plt., Jackman, Madison, Moose River, New Portland, Norridgewock, Palmyra, Pittsfield, Pittston Academy Grant, Sandwich Academy Grant, St. Albans, Skowhegan , Smithfield, Solon, Starks, The Forks Plt., West Forks Plt.
19	21,791	Bradford, Carmel, Charleston, Corinna, Corinth, Dexter , Dixmont, Etna, Exeter, Garland, Newburgh, Newport
20	80,747	Bangor , Brewer, Eddington, Hampden, Herman, Holden, Kenduskeag, Old Town, Orono, Orrington, Veazie,
21	6,599	Bradley, Greenbush, Greenfield, Lagrange, Milford , Argyle Twp
22	28,151	Alexander, Baileysville , Baring Plt., Beals, Brookton Twp., Calais , Cherryfield, Columbia Falls, Cutler, Danforth, E. Machias, Eastport, Grand Lake Stream Plt., Jonesboro, Jonesport, Lubec, Machias, Machiasport, Milbridge, Pembroke, Perry, Princeton, Robbinston, Steuben, Topsfield, T36 MD, Watte, Wesley
23	2,223	Beaver Cove Plt., Greenville , Little Squaw Twp., Shirley
24	15,173	Abbott, Atkinson, Brownville, Dover-Foxcroft , Guilford , Milo, Monson, Parkman, Sangerville, Sebec, T7 R13, Wellington
25	12,660	Burlington, Chester, Enfield, Howland, Kingman Twp., Lee, Lincoln , Mattawamkeag, Passadumkeag, Prentiss Plt., Winn
26	10,548	East Millinocket, Grindstone Twp., Long A Twp., Medway, Millinocket
27	5,439	Crystal, Island Falls , Merrill, Oakfield, Patten , Sherman, Smyrna, Stacyville
28	11,705	Haynesville, Hodgdon, Houlton , Linneus, Littleton, Monticello, Orient, Reed Plt., Weston
29	8,110	Allagash Plt., Eagle Lake, Fort Kent , Frenchville, St. Agatha, St. Francis, St. John Plt., Wallagrass Plt., Winterville Plt., T11 R14
30	39,446	Ashland, Blaine, Bridgewater, Caribou, Connor Twp., Easton , Ft. Fairfield, Limestone, Mapleton, Masardis, Nashville Plt., Oxbow Plt., Perham, Portage Lake, Presque Isle , Wade, Washburn, Westfield
31	7,852	Hamlin Plt., Madawaska , Van Buren

NOTE: Population data is from the 1994 Maine Population Estimates, by Minor Civil Division provided by the Maine Department of Human Services, Bureau of Health, Office of Data, Research and Vital Statistics.

APPENDIX D

Census of Maine Manufactures by Major Industry Group, 1990-1994

Industry	Year	Number Reporting	Value of Product (Thousands)	Gross Wages (Thousands)	Average Wages	Total Employment
TOTAL	1990	2,540	11,403,301	2,482,576	24,909	99,662
	1991	2,427	10,812,751	2,361,885	25,413	92,940
	1992	2,371	11,130,341	2,404,161	26,430	90,965
	1993	2,420	11,656,402	2,443,767	27,587	88,583
	1994	2,426	12,391,422	2,515,830	28,154	89,361
DURABLE GOODS - TOTAL	1990	1,631	4,113,216	1,147,765	25,016	45,880
	1991	1,557	3,854,325	1,076,298	25,754	41,791
	1992	1,506	4,111,198	1,076,079	26,349	40,840
	1993	1,517	4,383,180	1,092,281	27,951	39,079
	1994	1,530	4,831,174	1,139,175	28,482	39,996
Lumber & Wood Products	1990	932	946,920	200,838	18,989	10,576
	1991	886	950,098	198,031	19,126	10,354
	1992	835	1,025,876	206,249	19,950	10,340
	1993	849	1,141,717	215,905	21,159	10,204
	1994	839	1,252,674	223,962	21,757	10,294
Furniture & Fixtures	1990	49	93,281	26,765	21,795	1,228
	1991	40	82,228	24,484	22,524	1,087
	1992	44	95,476	23,546	21,661	1,087
	1993	47	99,207	26,753	22,653	1,181
	1994	44	109,975	28,274	24,333	1,162
Stone, Clay, & Glass	1990	93	127,254	36,136	23,193	1,558
	1991	98	104,174	30,270	22,159	1,366
	1992	91	112,559	30,134	23,692	1,270
	1993	91	99,192	27,083	23,778	1,139
	1994	91	103,955	28,052	23,593	1,189
Primary Metals	1990	11	36,154	14,858	25,268	588
	1991	12	31,862	13,931	26,688	522
	1992	14	34,509	15,862	28,683	553
	1993	12	38,022	15,186	29,260	519
	1994	10	41,829	15,213	30,064	506
Fabricated Metals	1990	118	257,434	75,885	25,227	3,008
	1991	113	257,393	74,150	26,044	2,847
	1992	116	280,823	76,604	26,691	2,270
	1993	119	313,318	77,783	27,730	2,805
	1994	126	338,355	86,173	27,523	3,131
Machinery, Inc. Computers	1990	200	393,946	118,268	27,594	4,286
	1991	183	378,386	99,018	28,709	3,449
	1992	182	403,226	102,378	30,451	3,362
	1993	183	394,691	101,141	30,639	3,301
	1994	195	473,309	116,405	31,589	3,685
Electronic Eqpt., Except Computers	1990	55	760,891	213,677	25,038	8,534
	1991	52	670,272	204,218	26,712	7,645
	1992	54	647,356	192,593	28,272	6,812
	1993	56	723,918	205,979	29,599	6,959
	1994	56	949,430	213,415	30,080	7,095
Transportation Equipment	1990	145	1,429,412	442,687	28,941	15,296
	1991	144	1,329,385	416,698	30,333	13,737
	1992	144	1,462,103	413,763	29,902	13,837
	1993	137	1,513,952	404,059	33,407	12,095
	1994	147	1,499,854	408,240	33,789	12,082
Precision Instruments & Related Products	1990	28	67,924	18,651	23,140	806
	1991	29	50,528	15,499	19,769	784
	1992	26	49,269	14,949	21,084	709
	1993	23	58,892	18,392	20,996	876
	1994	22	61,793	19,440	22,817	852

APPENDIX D (Continued)

<u>Industry</u>	<u>Year</u>	<u>Number Reporting</u>	<u>Value of Product (Thousands)</u>	<u>Gross Wages (Thousands)</u>	<u>Average Wages</u>	<u>Total Employment</u>
NONDURABLE GOODS - TOTAL	1990	909	7,290,085	1,334,811	24,819	53,782
	1991	870	6,958,426	1,285,586	25,134	51,149
	1992	865	7,019,143	1,328,082	26,494	50,125
	1993	903	7,273,223	1,351,486	27,301	49,504
	1994	896	7,560,249	1,376,655	27,887	49,365
Food & Kindred Products	1990	165	930,358	136,527	19,672	6,940
	1991	150	856,796	128,233	19,752	6,492
	1992	148	869,686	131,241	19,810	6,625
	1993	157	924,316	133,980	20,737	6,461
	1994	157	933,225	135,559	21,063	6,436
Textile Mill Products	1990	74	397,433	103,016	19,116	5,389
	1991	68	367,181	104,352	19,689	5,300
	1992	65	458,809	107,537	21,311	5,046
	1993	70	466,628	112,931	22,301	5,064
	1994	65	492,427	119,876	22,415	5,348
Apparel	1990	65	132,563	44,790	15,167	2,953
	1991	65	124,520	38,799	14,354	2,703
	1992	64	143,333	42,935	15,814	2,715
	1993	70	147,558	40,834	16,321	2,502
	1994	76	142,711	39,104	16,661	2,347
Paper & Allied Products	1990	43	3,971,627	646,341	37,031	17,454
	1991	44	3,755,673	610,146	36,824	16,569
	1992	42	3,546,652	622,975	39,939	15,598
	1993	42	3,514,170	630,058	40,667	15,493
	1994	42	3,706,150	628,158	42,337	14,837
Printing & Publishing	1990	327	363,388	117,818	20,768	5,673
	1991	310	352,441	114,108	21,644	5,272
	1992	311	358,462	118,402	22,115	5,354
	1993	308	387,821	118,967	22,191	5,361
	1994	304	416,910	126,264	22,849	5,526
Chemicals & Allied Products	1990	36	185,480	26,867	27,784	967
	1991	34	219,447	34,346	30,128	1,140
	1992	35	242,301	36,771	32,002	1,149
	1993	40	285,441	40,101	33,389	1,201
	1994	45	258,829	41,788	33,165	1,260
Petroleum & Coal Products	1990	9	44,843	7,747	27,568	281
	1991	8	43,479	6,300	27,631	228
	1992	8	47,216	7,430	30,324	245
	1993	8	54,581	9,158	32,134	285
	1994	8	39,533	7,804	29,900	261
Rubber & Plastics	1990	44	349,072	74,254	21,404	3,469
	1991	46	363,507	68,420	22,588	3,029
	1992	46	356,537	69,068	24,883	2,776
	1993	48	438,243	78,300	26,231	2,985
	1994	46	474,372	84,113	27,098	3,104
Leather & Leather Products	1990	69	873,664	166,673	16,685	9,989
	1991	65	835,570	168,942	17,364	9,729
	1992	59	946,271	178,214	18,201	9,791
	1993	63	1,004,629	172,855	18,557	9,315
	1994	57	1,049,304	179,888	19,040	9,448
Miscellaneous	1990	77	41,658	10,778	16,158	667
	1991	80	39,812	11,941	17,381	687
	1992	87	49,876	13,510	16,064	841
	1993	97	49,834	14,302	17,088	837
	1994	96	46,787	14,102	17,672	798

APPENDIX E

Census of Maine Manufactures by County, 1990-1994

Area	Year	Number Reporting	Value of Product (Thousands)	Gross Wages (Thousands)	Average Wages	Total Employment
<u>I-95 CORRIDOR</u>	1990	1,285	7,080,618	1,759,870	25,730	68,395
	1991	1,229	6,619,007	1,636,514	26,211	62,434
	1992	1,231	6,900,228	1,662,616	27,163	61,208
	1993	1,257	7,295,176	1,667,426	28,392	58,729
	1994	1,266	7,762,555	1,712,991	28,929	59,213
Androscoggin	1990	203	767,760	189,946	20,850	9,110
	1991	202	746,962	179,389	21,876	8,200
	1992	193	774,342	187,165	22,369	8,367
	1993	194	943,498	198,466	22,815	8,699
	1994	199	1,034,731	212,285	23,107	9,187
Cumberland	1990	415	1,615,839	440,342	26,783	16,441
	1991	394	1,446,294	384,819	26,801	14,358
	1992	402	1,616,853	413,851	28,216	14,667
	1993	403	1,629,808	418,236	28,936	14,454
	1994	405	1,743,815	434,662	30,341	14,326
Kennebec	1990	139	711,788	178,588	24,588	7,263
	1991	128	629,720	183,026	26,232	6,977
	1992	127	642,160	180,931	28,520	6,344
	1993	123	704,190	171,920	28,244	6,087
	1994	128	793,827	180,258	29,083	6,198
Penobscot	1990	247	1,550,314	299,798	26,504	11,311
	1991	237	1,479,368	269,870	25,797	10,461
	1992	231	1,392,015	265,941	27,101	9,813
	1993	240	1,410,843	266,953	27,869	9,579
	1994	233	1,497,765	261,794	28,724	9,114
Sagadahoc	1990	35	897,094	329,632	28,849	11,426
	1991	29	815,031	305,981	30,229	10,122
	1992	32	782,391	284,524	28,347	10,037
	1993	32	-	-	-	-
	1994	33	-	-	-	-
York	1990	246	1,537,823	321,563	25,036	12,844
	1991	239	1,501,631	313,429	25,448	12,316
	1992	246	1,692,469	330,204	27,562	11,980
	1993	265	1,720,345	325,133	28,319	11,481
	1994	268	1,784,748	337,619	28,929	11,698
<u>EASTERN</u>	1990	232	818,859	132,865	25,924	5,125
	1991	217	770,275	133,023	26,884	4,948
	1992	197	838,712	130,959	27,345	4,789
	1993	200	812,675	139,630	28,885	4,834
	1994	215	856,093	147,346	28,988	5,083
Hancock	1990	142	461,263	81,304	27,570	2,949
	1991	134	464,951	82,578	29,035	2,844
	1992	119	470,387	83,914	31,311	2,680
	1993	117	435,252	85,854	32,459	2,645
	1994	126	487,679	90,731	32,083	2,828
Washington	1990	90	357,596	51,561	23,695	2,176
	1991	83	305,324	50,445	23,975	2,104
	1992	78	368,325	47,046	22,307	2,109
	1993	83	377,424	53,776	24,567	2,189
	1994	89	368,414	56,615	25,106	2,255

APPENDIX E (Continued)

Area	Year	Number Reporting	Value of Product (Thousands)	Gross Wages (Thousands)	Average Wages	Total Employment
<u>MIDCOAST</u>	1990	288	378,158	91,304	19,418	4,702
	1991	277	341,679	80,769	19,646	4,111
	1992	277	370,991	82,628	19,566	4,223
	1993	287	392,236	91,074	20,970	4,343
	1994	281	468,587	97,680	21,079	4,634
Knox	1990	123	226,697	50,480	20,119	2,509
	1991	119	194,579	44,398	21,172	2,097
	1992	123	208,665	47,397	20,186	2,348
	1993	126	223,205	49,611	21,608	2,296
	1994	124	273,501	54,098	22,475	2,407
Lincoln	1990	85	66,434	18,012	20,468	880
	1991	85	65,967	17,193	20,038	858
	1992	82	71,311	15,086	21,489	702
	1993	87	73,328	18,932	22,221	852
	1994	83	73,769	18,407	22,124	832
Waldo	1990	80	85,027	22,812	17,373	1,313
	1991	73	81,133	19,178	16,589	1,156
	1992	72	91,016	20,146	17,174	1,173
	1993	74	95,703	22,531	18,854	1,195
	1994	74	121,317	25,175	18,047	1,395
<u>NORTHERN</u>	1990	225	858,443	124,853	21,143	5,905
	1991	221	781,080	120,281	22,457	5,356
	1992	207	720,695	120,852	23,572	5,127
	1993	206	772,219	116,736	24,535	4,758
	1994	208	776,654	124,462	26,087	4,771
Aroostook	1990	225	858,443	124,853	21,143	5,905
	1991	221	781,080	120,281	22,457	5,356
	1992	207	720,695	120,852	23,572	5,127
	1993	206	772,219	116,736	24,535	4,758
	1994	208	776,654	124,462	26,087	4,771
<u>WESTERN</u>	1990	501	2,257,620	372,448	24,084	15,464
	1991	476	2,293,343	390,137	24,347	16,024
	1992	454	2,292,951	406,393	26,079	15,583
	1993	464	2,373,632	427,814	26,964	15,866
	1994	447	2,506,690	431,668	27,723	15,571
Franklin	1990	96	674,349	97,013	26,491	3,662
	1991	95	675,060	108,617	25,360	4,283
	1992	85	570,859	112,202	28,398	3,951
	1993	90	602,146	116,905	28,702	4,073
	1994	88	639,416	115,648	29,390	3,935
Oxford	1990	181	554,343	119,376	26,064	4,580
	1991	170	497,954	118,020	26,384	4,473
	1992	163	570,041	123,501	26,789	4,610
	1993	159	567,945	125,755	27,440	4,583
	1994	158	607,263	126,875	28,308	4,482
Piscataquis	1990	76	151,281	43,237	18,612	2,323
	1991	70	140,957	40,652	19,175	2,120
	1992	69	179,397	41,099	19,646	2,092
	1993	66	194,066	42,855	20,603	2,080
	1994	59	198,134	45,075	21,024	2,144
Somerset	1990	148	877,645	112,822	23,029	4,899
	1991	141	979,372	122,848	23,863	5,148
	1992	137	972,654	129,592	26,286	4,930
	1993	149	1,009,475	142,299	27,739	5,130
	1994	142	1,061,878	144,070	28,756	5,010

'-' indicates nondisclosable counties.

APPENDIX F

Actual and Adjusted Data Comparisons, 1994-1995

The data on the following table has been adjusted using two major price indexes published by the U.S. Department of Labor, Bureau of Labor Statistics. **The Value of Product data is adjusted by the Producer Price Index, (formerly the Wholesale Price Index) using a base year of 1982 = 100 unless noted.** Wage data is adjusted by the Consumer Price Index for Urban Wage Earners and Clerical Workers and the base year is 1982-84 = 100. The adjustments made are based on the annual average for the respective index.

The Consumer Price Index is a monthly statistical measure of the average change in prices in a fixed market basket of goods and services.

The CPI is based on prices of food, clothing, shelter, fuel, drugs, transportation fares, doctors' and dentists' fees, and other goods and services that people buy for day-to-day living. The quantity and quality of these items is kept essentially unchanged between major revisions so that only price changes will be measured. Prices are collected from over 18,000 tenants, 24,000 retail establishments, and 18,000 housing units for property taxes in 85 urban areas across the country. All taxes directly associated with the purchase and use of items are included in the index.

Though the CPI is often called the "Cost-of-Living Index", it measures only price change, which is just one of several important factors affecting living costs.

CPI-W

1994 Annual Average = 145.6

1995 Annual Average = 149.8

Producer Price Indexes measure average changes in prices received in primary markets of the United States by producers of commodities in all stages of processing. The sample used for calculating these indexes contains about 2,800 commodities produced in the manufacturing, agriculture, forestry, fishing, mining, gas and electricity, and public utilities sectors. The universe includes all commodities produced or imported for sale in commercial transactions in primary markets in the United States.

To the extent possible, prices used in calculating Producer Price Indexes apply to the first significant commercial transaction in the United States, from the production or central marketing point. Price data are generally collected monthly, primarily by mail questionnaire. Most prices are obtained directly from producing companies on a voluntary and confidential basis. Prices generally are reported for the Tuesday of the week containing the 13th day of the month.

PPI

	<u>Annual Average</u>			<u>Annual Average</u>	
	<u>1994</u>	<u>1995</u>		<u>1994</u>	<u>1995</u>
Total Manufactures	123.8	128.9			
Durable Goods	129.6	133.2	Nondurable Goods	118.2	124.6
* Transportation Equipment	130.1	132.2	*Pulp, Paper, & Allied Products	123.7	146.7
* Lumber & Wood Products	154.4	154.1	*Leather	130.6	134.1
* Electric & Electronic Equipment	112.7	113.3	*Food & Kindred Products	120.1	121.7

* Adjusted by Producer Price Index based on December, 1984 = 100.

Maine Manufacturing With Selected Major Industries, Actual & Adjusted Data, 1994-1995

	YEAR	VALUE OF PRODUCT ACTUAL (Millions)	PPI ADJUSTED (Millions)	GROSS WAGES ACTUAL (Millions)	CPI ADJUSTED (Millions)	AVERAGE GROSS WAGES ACTUAL CPI ADJUSTED	
TOTAL MANUFACTURING	1995	\$13,237.7	\$10,269.7	\$2,559.2	\$1,708.0	\$29,056	\$19,397
	1994	\$12,391.4	\$10,009.2	\$2,515.8	\$1,727.8	\$28,154	\$19,337
	Percent Change	6.8%	2.6%	1.7%	-1.1%	3.2%	0.3%
<u>Durable Goods</u>	1995	\$4,868.3	\$3,654.9	\$1,171.6	\$782.1	\$29,309	\$19,565
	1994	\$4,831.2	\$3,727.8	\$1,139.2	\$782.4	\$28,482	\$19,562
	Percent Change	0.8%	-2.0%	2.8%	0.0%	2.9%	0.0%
Transportation Equipment	1995	\$1,469.4	\$1,111.5	\$392.0	\$261.7	\$35,405	\$23,635
	1994	\$1,499.9	\$1,152.9	\$408.2	280.4	\$33,789	\$23,207
	Percent Change	-2.0%	-3.6%	-4.0%	-6.6%	4.8%	1.8%
Lumber & Wood Products	1995	\$1,195.8	\$776.0	\$233.7	\$156.0	\$22,487	\$15,011
	1994	\$1,252.7	\$811.3	\$224.0	153.8	\$21,757	\$14,943
	Percent Change	-4.5%	-4.4%	4.3%	1.4%	3.4%	0.5%
Electric & Electronic Equipment	1995	\$991.9	\$875.5	\$225.5	\$150.5	\$30,385	\$20,284
	1994	\$949.4	\$842.4	\$213.4	\$146.6	\$30,080	\$20,659
	Percent Change	4.5%	3.9%	5.7%	2.7%	1.0%	-1.8%
<u>Nondurable Goods</u>	1995	\$8,369.4	\$6,717.0	\$1,387.7	\$926.4	\$28,846	\$19,256
	1994	\$7,560.2	\$6,396.1	\$1,376.7	945.5	\$27,887	\$19,153
	Percent Change	10.7%	5.0%	0.8%	-2.0%	3.4%	0.5%
Paper	1995	\$4,584.0	\$3,214.7	\$627.2	\$418.7	\$44,516	\$29,717
	1994	\$3,706.2	\$2,996.1	\$628.2	\$431.5	\$42,337	\$29,078
	Percent Change	23.7%	4.3%	-0.2%	-3.0%	5.1%	2.2%
Leather	1995	842.5	\$628.3	\$170.6	\$113.9	\$18,507	\$12,354
	1994	\$1,049.3	\$803.4	\$179.9	\$123.6	\$19,040	\$13,077
	Percent Change	-19.7%	-21.8%	-5.2%	-7.8%	-2.8%	-5.5%
Food	1995	\$969.3	\$796.5	\$135.8	\$90.7	\$21,497	\$14,350
	1994	\$933.2	\$777.0	\$135.6	\$93.1	\$21,063	\$14,466
	Percent Change	3.9%	2.5%	0.1%	-2.6%	2.1%	-0.8%

APPENDIX F (Continued)

APPENDIX G

Census of Maine Manufactures - 1995

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Tables 1,3,4, and 8 through 17 are available for 1995 for any of the following major industrial classifications:

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- ☐ Labor Relations in Maine
- ☐ Report of Fatal Occupational Injuries
- ☐ Cumulative Trauma Disorders in Maine 1993-1994

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